

*In this issue:*

President's Message	1
ACEC/MD 2019-2020 Smart Goals	3
ACEC/MD Once Again Eclipses ACEC/PAC Goal	4
ACEC/MD Announces Finalists in the 2020 Engineering Excellence Awards Comp.	5
ACEC/MD Legislative Breakfast - By Invitation Only	6
Holiday Party - Sponsorships Available	7
New MDOT Procedures	8
The Future of the Engineer's Club	9
ACEC Strategic Plan	10
MDOT Business Units Update Luncheon	14
Mark Your Calendar to Attend General Membership Meeting December 19th	15
New Members	15
Member News	16
Professional Development	16
Upcoming ACEC/MD Events	17

## PRESIDENT'S MESSAGE *by Alan Straus*



As fall arrives and temperatures begin to drop, the activities of ACEC/MD are heating up. I am happy to report that nearly every committee has launched its respective campaign, by developing committee goals, holding its kick off meeting, and engaging with our clients. This organization thrives because of the great work of our committees. I need to again thank our volunteers who chair and participate in our many committees.

While I can't describe the great work of each committee in this one newsletter, I do want to share some highlights. Our newest committee, the Young Professionals Committee, has met and is developing its agenda and action plan to promote and drive diversity and engagement of younger professionals into ACEC/MD. I look forward to working with this new group on this important initiative. Aligned with the Young Professionals Committee, our Career Outreach Committee came quickly out of the gate to organize around the STEM Fair in early November. While it's not uniquely an ACEC/MD initiative, it remains a critical event for our group and industry to advance our mission. Thank you to everyone who volunteered to attend the STEM Fair to showcase the contribution our industry makes to society.

One of the most critical ACEC/MD activities is our advocacy for regulatory and business-related legislation. Our Legislative Committee is working to collaboratively develop our legislative agenda, which will be used when meeting and discussing our issues with elected leaders. Key elements of this year's legislative agenda include provisions to limit engineering companies' Duty to Defend and uninsurable indemnity clauses, protection and enhancement of Qualifications Based Selection (QBS) provisions, and adequate Certificate of Merit provisions. We always need more volunteers to help with our meetings with legislators, either at our Legislative Action Day on January 30, 2020, or through individual meetings and fund raising events. If you have any questions about our legislative agenda or would like to be more involved in our outreach and advocacy efforts, please contact the ACEC/MD office. Our CEPAC Committee has been working diligently, in partnership with the

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## *PRESIDENT'S MESSAGE (CONTINUED)*

Legislative Committee, to forward our agenda by appropriating CEPAC (State PAC) funds to help engage with elected leaders.

Our MDOT Liaison Committee and subcommittees have continued their engagement and meetings with our clients. We held the first quarterly meeting with leaders from various MDOT business units on September 18th. We discussed a wide variety of issues, including the status of the MDOT program, the federal funding outlook, and procurement and invoicing issues. We also discussed the continued work of the various subcommittee working groups. Likewise, our County Liaison and QBS committees have also started outreach efforts including meeting with many county leaders at the Fall CEAM conference, held September 25-27 in Ocean City, MD. This engagement will continue with individual county and municipal meetings throughout the year. The DGS Liaison Committee also held its first regular meeting with representatives from DGS on September 12th. Meeting summaries for all of these and other committee meetings are posted to the ACEC/MD website ([www.acecmd.org](http://www.acecmd.org)).

Speaking of the ACEC/MD website, I am excited that we recently launched our new and improved website. I encourage each of you to visit the site, check out the new layouts, content and added functionality. We will continue to make improvements to the new website, so keep the feedback coming. I want to thank the Public Relations Committee for all of the hard work over the past several months to get the site designed and up and running.

The Executive Committee established and ratified a new set of annual Smart Goals, based on many of the individual committee goals. A complete list of this year's Smart Goals is included later in this edition of the newsletter, and are focused on increased efforts to enhance membership and member engagement, our legislative agenda, diversity in members and the types of member firms, and our strategic plan.

Lastly, I would be remiss if I didn't mention the financial troubles of the Engineer's Club, a treasure to our industry and the community. The club has seen a sharp downturn in the number weddings and other social events, once its major source of revenue. The Engineering Society of Baltimore board has approved and rolled out several new membership and sponsor programs aimed at helping restore the revenue stream and keep the club viable. Please review the new programs and consider either or both individual and corporate sponsorship of the club.

I look forward to seeing even more progress by our committees as we prepare for this year's legislative session, and I hope to see you and your colleagues at the numerous ACEC/MD events coming up in the next few months. Your participation and engagement keeps ACEC/MD strong and a force in our industry. If you have any suggestions or want to share your thoughts with me, do not hesitate to reach out to me or the ACEC/MD office.

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## *ACEC/MD 2019-2020 SMART GOALS*

ACEC/MD's Executive Committee, at their October 24th meeting, approved Smart Goals for the new fiscal year. In addition to targeted initiatives from last year, this year's goals include an emphasis on further involvement of young professionals and the engagement of new member firms.

### *Membership Growth/Engagement*

- During this fiscal year achieve a net gain of:
  - two Regular Member firms
  - two Affiliate Member firm
- Achieve a minimum of 100 member firm representatives attending annual conference
- To promote member participation and retention, engage firms to ensure that someone from each firm attends at least on event per year
- Each Executive Committee member shall nurture the involvement of one non-participating ACEC/MD member firm, and mentor one new Regular Member firm (assignments will be made through the Executive Committee meetings)
- Promote membership and engagement of underrepresented engineering and related disciplines, such as Mechanical, Electrical, contractors, etc. through proactive outreach and programs and events targeting there groups

### *Increased Legislative Support*

- Achieve a minimum of 100 member firm employees attending the annual Legislative Luncheon, including a minimum of 50 member firm employees participating in visitations
- Through Executive Committee partnership, achieve participation of 15 ACEC/MW member firm representatives at annual ACEC/MD Legislative Action Day
- Enact Legislative Agenda

### *Political Fund raising*

- Develop presentation highlighting the benefits of contributing to CEPAC that will be shared with at least 25 member firms
- Increase member firms' CEPAC and individual CEPAC contributions by 20%
- Achieve \$40,000 in annual contributions, which will be distributed to further the enactment of our legislative agenda

### *Leadership Program Involvement in ACEC/MD*

- Achieve 15% participation of past graduates at Reunion Program
- Target graduates of the leadership program with invitations to participate on committees and attend events, including ACEC/MD's Legislative Action Day

### *Promote SBE Participation & Diversity in Organization*

- To maximize efficiency of Prime/Sub relationship, conduct one roundtable meeting and one "Meet & Greet" program per year
- To increase participation and viewpoints of SBE member firms, each committee chair should actively solicit input and opinions from SBE firm members on their respective committee
- Improve diversity in participation and engagement in events and committees by analyzing and engaging member firm representatives, considering years of experience, gender and engineering disciplines

### *Governance*

- Update Strategic Plan (last revised 2-16-2006)

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## *ACEC/MD ONCE AGAIN ECLIPSES ACEC/PAC GOAL*

Thanks to the generous contributions of ACEC/MD member firm representatives, ACEC/MD once again eclipsed its ACEC/PAC federal goal. By currently raising over \$22,000, your contributions will assist ACEC in carrying the profession's message to our members of Congress. Many of these funds come back to the state of Maryland, allowing our representatives to attend events and discuss local issues of importance to your firm. Spearheaded by Maryland's ACEC/PAC co-champions Jerry Jannetti (WSP) and Stu Taub (Wallace Montgomery), ACEC/MD has achieved its goal for the fifteenth straight year.

Central to this effort was the tremendous response to the ACEC/MD-sponsored raffle. Your support continues to assist ACEC in its efforts to gain favorable legislation increasing long-term funding for infrastructure, and tax and regulatory reform. For their contribution, raffle participants also had the opportunity to win \$3,600 in cash prizes.

This year's winners included:

- FIRST PRIZE -  
 Mike Wiercinski (A. Morton Thomas & Associates)- \$2,000  
 SECOND PLACE -  
 Eric Sender (Wallace Montgomery) - \$1,000  
 THIRD PLACE -  
 Chris Griffith (KCI Technologies) - \$400  
 FOURTH PLACE -  
 Derek Mostoller (Gannett Fleming) - \$200

Thanks to everyone for helping ACEC support pro-business candidates in Congress, and assisting our representatives in carrying your message to Capital Hill!

A special thanks to this year's raffle sponsors:

- A. Morton Thomas & Associates  
 AECOM  
 Century Engineering  
 EBL Engineers  
 Gannett Fleming  
 Johnson, Mirmiran & Thompson  
 KCI Technologies  
 Kumi Construction Management Corporation  
 McCormick Taylor  
 PRIME AE Group  
 RJM Engineering  
 RK&K  
 Schnabel Engineering  
 Stantec  
 Urban Engineers  
 Wallace Montgomery  
 Whitney, Bailey, Cox & Magnani  
 WSP

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## *ACEC/MD ANNOUNCES FINALISTS IN THE 2020 ENGINEERING EXCELLENCE AWARDS COMPETITION*

The American Council of Engineering Companies/Maryland's (ACEC/MD) annual Engineering Excellence Awards (EEA) competition recognizes engineering firms for projects that demonstrate a high degree of innovation, achievement, and value. Demonstrating the important contributions that engineering firms make to Society, in a two-step process, firms submitted their outstanding projects for consideration. All finalists and their clients will be recognized at ACEC/MD's annual Awards Banquet, being held February 27, 2020 at the Garrett-Jacobs Mansion, Baltimore.

One of the highlights of the October 24th General Membership Meeting was the announcement of the finalists in this year's Engineering Excellence Awards Competition. Out of the record 30 projects submitted, our distinguished panel of judges selected the following projects (in alphabetical order):

- Anacostia Freeway Bridges Rehabilitation over Nicholson Street (PRIME AE Group)
- BGE Gas Gate & Regulator Station Mapping & Modeling Pilot (KCI Technologies)
- Chester Water System Interconnect – Town of Rising Sun (KCI Technologies)
- Fort McHenry Tunnel Lighting Replacements (WSP)
- Garretts Mill Road Design-Build Bridge Replacement (Brudis & Associates)
- Holly Hill Sewerage Pump Station Upgrade (Wallace Montgomery)
- I-895 over Patapsco River Flats Superstructure Replacement (RK&K)
- MD 355 at Cedar Lane Improvements (Century Engineering)
- MD 355 over the Monocacy River Emergency Repairs (Greenman-Pedersen, Inc.)
- Naval Research Laboratory Slope Stabilization at Bldg. 75, Chesa. Bay Detachment (WBCM)
- Patuxent Water Filtration Plant Phase II (WSP)
- Piney Grove to Wattsville (McCormick Taylor)
- Queen Anne Academic Center at Prince George's Community College (Henry Adams)
- Western Maryland Hiker-Biker Rail Train Phase IV (AMT)
- World Bank Country Office (Sheladia Associates)

This year's judges once again represent a cross section of the engineering industry, including:

- Joseph Siemek, Harford County Department of Public Works
- Lauren Buckler, Maryland Department of General Services
- Larry Hughes, MDTA
- Wane-Jang Lin, MDOT
- Angela Smith, MDOT Maryland State Highway Administration
- Jeff McCormack, AECOM
- Malini Glueck, Phoenix Engineering
- Ray Streib, Development Facilitators, Inc.

The initial judging was based on an independent evaluation of an Executive Summary and Press Release for each project. The finalists will now be invited to submit a notebook, which will be evaluated by our panel of judges in a group setting. All finalists are now eligible to compete in ACEC's national competition.

Mark your calendar for ACEC/MD's Awards Banquet, being held February 27, 2020, when the award winners will be announced.

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## *ACEC/MD LEGISLATIVE BREAKFAST*

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# By special invitation only . . . .

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The American Council of Engineering  
Companies/Maryland (ACEC/MD)

is pleased to invite you to a **complimentary** breakfast

**Thursday, November 21, 2019**

**Registration—8:00 AM; Program 8:30-10:00 AM,**

at the Engineers Club, 11 W. Mount Vernon Place, Baltimore  
featuring

**Senator Chris West**

**District 42, Baltimore County**

**Member of the Judicial Proceedings Committee**

**Past Sponsor of ACEC/MD's Duty to Defend legislation**

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Be our guest, and gain valuable political insight,  
along with a unique perspective on the upcoming  
General Assembly Session.

Mark your calendar and plan to join us for this informative  
assessment of the political landscape.

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# Holiday Party

## Tuesday, December 3, 2019

6:00 – 9:00 PM

Baltimore Museum of Industry, 1415 Key Highway, Baltimore

### SPONSORSHIPS AVAILABLE!

This party is open to member firm employees and their guests, and includes gastronomic delights and open bar. Be sure to join your clients, colleagues, and friends as we kick off the holiday season in style. We have invited representatives of various client groups for this festive evening, so you will definitely want to attend!

**SPECIAL PRICE BREAK!** For every five paying registrants from the same firm, get the next one free! If registering online, make your purchase for the number of registrations you are paying for, and forward the names via email to the ACEC/MD office, including any complimentary ones associated with sponsors.

#### *Holiday Party Sponsorships Available*

The American Council of Engineering Companies/Maryland (ACEC/MD) would like to once again offer its member firms the opportunity to cosponsor the organization's Holiday Party by selecting one of our expanded sponsorship opportunities.

This gala party will provide a tremendous opportunity to get your name in front of our member firm representatives and guests, while networking with them in a relaxed, comfortable atmosphere. The event, to be held Tuesday, December 3, 2019 at the always popular Baltimore Museum of Industry, from 6:00 – 9:00 PM, will feature an open bar, and delicious hors d'oeuvres.

As an Elite Sponsor (\$1,000) (only two available at this level, and exclusively for our Affiliate Member Firms), your firm would have the opportunity to sponsor the bar at this year's Holiday Party, and receive:

- Inclusion of your firm's name on a signboard posted at the event.
- Acknowledgement in the January/February, 2020 ACEC/MD newsletter.
- Four complimentary registrations for the event.

As a Diamond Sponsor (\$500) of this year's Holiday Party, receive:

- Inclusion of your firm's name on a signboard posted at the event.
- Acknowledgement in the January/February, 2020 ACEC/MD newsletter.
- Two complimentary registrations for the event.

As a Patron Sponsor (\$250) of this year's Holiday Party, receive:

- Inclusion of your firm's name on a signboard posted at the event.
- Acknowledgement in the January/February, 2020 ACEC/MD newsletter.
- One complimentary registration for the event.

To participate in this festive evening as a sponsor, please contact the ACEC/MD office no later than **November 15, 2019**, and forward your check, payable to the American Council of Engineering Companies/Maryland, in the amount of \$1,000 for Elite Sponsorship, \$500 for Diamond Sponsorship, or \$250 for Patron Sponsorship for your firm, to 312 North Charles Street, Suite 200, Baltimore, MD 21201.

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## *NEW MDOT PROCEDURES ANNOUNCED*

One of the action items from a recent Procurement Finance Workgroup meeting with MDOT-SHA was to issue a communication to Member Firms to use the OPCM mailbox for questions. MDOT-SHA has requested ACEC/MD remind Member Firms that all questions concerning Procurement submissions and procedures must be submitted by email to [opcm@sha.state.md.us](mailto:opcm@sha.state.md.us). No direct communication attempts should be made to MDOT-SHA personnel via any manner including but not limited to phone calls and emails.

Following the proper channel of emailing [opcm@sha.state.md.us](mailto:opcm@sha.state.md.us) protects the integrity of the solicitation and ensures that all potential bidders have access to the same information. Thank you for your cooperation.

ALSO .....

As a reminder, all firms should be registered on the new eMaryland Marketplace Advantage (eMMA). Please note that the "Vendor Information Questionnaire" sent out in advance of the July 22 Go-Live on eMMA only created a preliminary vendor profile and was not a complete registration. See the below email from Maryland Dept of Information Technology for more details.

*From: Maryland Dept of Information Technology <[MDDOIT@info.maryland.gov](mailto:MDDOIT@info.maryland.gov)>  
Sent: Wednesday, July 24, 2019 2:24 PM  
Subject: Important updates on eMMA*

*The new eMaryland Marketplace Advantage (eMMA) launched Monday, July 22, and we are already seeing vendors in the system responding to solicitations and making use of all the great functionality in this first release. Below are several important things to keep in mind during these first days of our new tool:*

*Questions and support for eMMA*

- Your first contact for any support issues should be via email -- [emma.helpdesk@maryland.gov](mailto:emma.helpdesk@maryland.gov). This will allow us to monitor response times and ensure your question/issue is resolved as quickly as possible.*
- There are numerous Quick Reference Guides (QRGs) available on [procurement.maryland.gov](http://procurement.maryland.gov); these Guides provide step-by-step instructions and screenshots on working within eMMA.*

*Registering on eMMA*

*If you completed the "Vendor Information Questionnaire," your preliminary vendor profile is already in the new system. Please take the time to complete your vendor profile once your login by updating your commodity codes. In addition, you can update your company's contact information and even add other users for the eMMA system. Please consult the attached Quick Reference Guide (QRG) – "Managing Vendor Profile" – for details.*

*If you did not complete the pre-registration Questionnaire, you can register as a new Vendor by reviewing the attached QRG – "Registering as a Vendor".*

*We look forward to working with you in the eMMA system!*

*Update your subscriptions, modify your password or email address, or stop subscriptions at any time on your Subscriber Preferences Page. You will need to use your email address to log in. If you have questions or problems with the subscription service, please contact [subscriberhelp.govdelivery.com](http://subscriberhelp.govdelivery.com).*

*This service is provided to you at no charge by Maryland Dept of Information Technology.*

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## *THE FUTURE OF THE ENGINEER'S CLUB*

*by Marco Avila (WSP), ACEC/MD EWC/ESBAC Liaison Chair*

The biggest topic at ESB, as you probably know, is membership and the fact that if the Engineering Community does not help, the Club will disappear. ESB is in need of 100 new members to be able to survive economically. The Board is looking into several avenues to keep the Club alive.

Spearheading the effort is Board Member Jeffrey Caldwell PE, LEED AP (James Posey Associates) who recently issued the following message:

*The message is that the club is experiencing some financial strain, and we need to figure out what to do about it.*

*The sincere hope is that each major firm will send a representative, who is empowered to speak for the firm, to discuss how we move forward as a group.*

*First, some background.*

*I have served on the board of the Engineer's Club for a number of years.*

*For many years, business at the club was brisk and healthy.*

*However, the club has recently run into some tough financial times.*

*Demand for private clubs in general is down across the country.*

*Demand for city clubs specifically is down a bit more.*

*Demand for wedding receptions, a major source of revenue for the club, is down as well.*

*Locally, people's interest in going downtown is also reduced.*

*The result, at present, is negative cash flow that cannot be sustained.*

*One way or another, it would appear that change is coming.*

*The Engineer's Club was originally started in 1905 as a way for Baltimore's engineering community to connect and collaborate after the great fire. It has been located at the Garrett Jacobs Mansion since 1961. It serves as a home for most of our engineering societies and many of their meetings and activities.*

*See a link to the club's history below.*

*[http://www.esb.org/club/scripts/library/view\\_document.asp?NS=PUBLIC&DN=CLUBHISTORY](http://www.esb.org/club/scripts/library/view_document.asp?NS=PUBLIC&DN=CLUBHISTORY)*

*In my view, the club has always been, first and foremost, a home for Baltimore engineering.*

*We get as much income as we can from generous benefactors at many engineering and professional firms, wedding events, local members who live downtown, renters who use available space on the upper floors, and sometimes filming fees TV shows and movies.*

*In the past these activities have offset most of the cost of owning and operating the facility such that engineering societies and their members don't need to pay very much to have the facility as their home.*

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## *THE FUTURE OF THE ENGINEER'S CLUB (CONTINUED)*

*Presently, however, the tide has turned a bit and we need to figure out a sustainable business model in the present climate.*

*At present, the club gets large support from some firms, and significantly reduced and sometimes no support from others.*

*There are challenges for some firms to be able to provide support. Some firms are owned by national or public entities and may have policies dictating that they may not support the Engineer's Club.*

*In general terms, it is my opinion that we need to figure out a way to provide broader and more uniform support for the Engineer's Club (which, if spread out appropriately is minor), or whether we are going to allow the changing financial climate affiliated with private clubs and weddings to dictate more significant changes.*

The Club is truly a jewel that must be preserved. Please consider taking advantage of one of the new membership options and the newly rolled out corporate sponsorship options. For more information, please go to [www.esb.org](http://www.esb.org).

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### *ACEC BOARD APPROVES NEW STRATEGIC PLAN AND INCREASED FINANCIAL SUPPORT FOR QBS ACEC VICE CHAIR ART BARRETT RECOGNIZED AS NEW ACEC FELLOW*

ACEC's Board of Directors, at its meeting on October 13th during the annual conference, approved an aggressive strategic plan that will support the industry's critical role in addressing climate change, transportation safety, sustainable energy, and other priorities in the built environment. Initiated by past chair Manish Kothari, who described the plan as "bold and audacious", the purpose of this plan is to advance a business environment that enables ACEC's professional member firms to deliver safe, impactful, and sustainable solutions.

The plan focuses on:

- Leading Business Strategy
- Empowering Inclusion and Diversity
- Expanded and Influential Membership
- Essential Value to Society
- Vibrant Member Engagement

For further details on the plan, please go to [www.acec.org](http://www.acec.org).

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## *ACEC BOARD APPROVES STRATEGIC PLAN (CONTINUED)*



The Board also acted on a recommendation from the ACEC Member Organizations (MO) Executive Directors that a \$250,000 Minuteman Fund Grant be awarded to the ACEC Research and Management Foundation (RMF) to fund an upgrade of QBS resources used by MOs. The grant will be used to expand the existing QBS study and update and add new resources to the QBS Resource Center.

Funded by member firm contributions to address issues of national significance, ACEC's Minuteman Fund continues to provide support to ACEC/MD and other Member Organizations. This updated QBS material will be a tremendous resource for ACEC/MD's QBS Committee when they engage with client agencies.

Another highlight of the conference was the recognition of ACEC Vice Chair and former ACEC/MD President Art Barrett (Gannett Fleming), who was presented with a Fellows Award. The College of Fellows is a distinguished class of engineers who have been selected by their peers as deserving recognition for exemplary contributions to the profession. Art exemplifies the definition of this recognition, and we thank him for all that he has done for ACEC and the profession.



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## ACEC STRATEGIC PLAN



# STRATEGIC PLAN

**PURPOSE:** Advance a business environment that enables our professional member firms to deliver safe, impactful, and sustainable solutions.

**VALUES:**

- Agile and visionary leadership
- Integrity and professionalism
- Inclusion and diversity
- Excellence through innovation
- Trusted advisors

**VISION FOR THE FUTURE:** The American Council of Engineering Companies (ACEC) is the thought leader driving the delivery of valued engineering and other professional services for a better world:

Imagine a future where our families, friends, and neighbors can thrive. A place where our member firms are helping communities think about the future and delivering the next generation of innovative solutions that support how we live and work. Can you see a world where the purpose of our profession is valued and recognized as a place for a talented and diverse workforce to build a career?

ACEC and its member firms are at the center of creating a more sustainable, safe, secure, and technically advanced built environment. The Council represents a broad spectrum of firms providing engineering and other professional services and a diverse and ever-changing workforce associated with those firms. These professional service firms are drawn to the vibrant engagement offered by ACEC for each sector of their businesses, regardless of their size, geographical location, or markets served. Members at all levels are participating in ACEC and collaborating with each other through the Council's extensive networking channels including Member Organizations, Committees, Forums, and Coalitions.

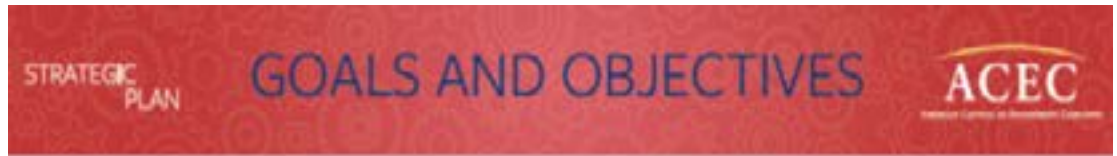
ACEC actively promotes itself and is sought out as the knowledge resource for government, media, academia, and private industry. The Council is the "go to" resource for industry trends and data. Its professional member firms are valued and respected for their contributions to national, state, and local community infrastructures and to a better world. Member firms are succeeding through ACEC's influential voice and thought leadership. ACEC member firms are sought out and celebrated as trusted advisors, as the solutions provided by professional service firms are recognized for being as important to the world as the air we breathe and the water we drink.

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# ACEC STRATEGIC PLAN (CONTINUED)



## LEADING BUSINESS STRATEGY

**GOAL:**

ACEC is a critical resource for the development of business strategy for member firms.

**OBJECTIVES:**

1. Achieve the widely accepted adoption of model contracts that recognize and value the essential nature of the professional services provided by our member firms.
2. Enhance ACEC's proactive and influential legislative and regulatory strategy and grow ACEC's effective PAC to further advance ACEC's advocacy influence.
3. Become the leading source of industry-wide research, forecasts, trend analysis, and education.
4. Adopt strategies to benefit member firms in recognition of the impact of the commoditization of engineering services.

## EMBODYING INCLUSION AND DIVERSITY

**GOAL:**

ACEC is recognized as a welcoming organization where all members are included, involved and can achieve their full potential.

**OBJECTIVES:**

1. Improve the diversity of ACEC leadership.
2. Enhance the diversity of ACEC membership.
3. Increase ACEC engagement of diverse individuals from member firms.

## EXPANDED AND INFLUENTIAL MEMBERSHIP

**GOAL:**

ACEC membership is robust and has grown through broader representation of firms working in professional services.

**OBJECTIVES:**

1. Increase membership from firms who primarily provide services to the private sector.
2. Advance the business of engineering and expand ACEC's influence by broadening membership opportunities for other professional service firms from within the built environment.
3. Aggressively grow non-dues revenue to offset ACEC's reliance on member dues.
4. Demonstrate a clear track record where ACEC has established itself as an influential thought leader.

## ESSENTIAL VALUE TO SOCIETY

**GOAL:**

ACEC member firms engineering the built environment are recognized as essential to the quality of life every day.

**OBJECTIVES:**

1. Elevate policymakers', decision-makers' and other influencers' understanding of the essential role of member firms.
2. Increase media coverage of the member firms' contribution to the quality of life.
3. Future generations understand how member firms make a difference and are great places to build a career.

## VIBRANT MEMBER ENGAGEMENT

**GOAL:**

ACEC and its effective PAC have active and vibrant participation of its membership.

**OBJECTIVES:**

1. C-suites of member firms are actively participating.
2. Future generations are actively participating.
3. Members are actively engaging in Member Organizations, Committees, Forums, and Coalitions.
4. Increase the effectiveness of leadership development opportunities.
5. Increase member engagement in ACEC/PAC.
6. Leverage engagement of experienced volunteer leaders.



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*2019 MDOT - BUSINESS UNITS UPDATE LUNCHEON  
COSPONSORED BY ACEC/MD AND ACEC/MW*

Please join us for our Maryland Transportation - Modal Business Units  
Update Luncheon on

**Monday, December 16, 2019**  
11:30am to 2:00pm

College Park Marriott Hotel & Conference Center  
3501 University Blvd E, Hyattsville, MD 20783

Hear from the Maryland Department of Transportation and its Business Units on what they have planned in Maryland over the next 12-18 months. Register today!

Our Speakers:

Maryland Department of Transportation - Office of the Secretary  
Pete Rahn - Secretary of Transportation

Maryland Transit Administration (MTA)  
Kevin B. Quinn, Jr., MTA Administrator

Maryland State Highway Administration (MDSHA)  
Awaiting Final Speaker Confirmation

Maryland Aviation Administration (MAA)  
Awaiting Final Speaker Confirmation

Maryland Transportation Authority (MDTA)  
Awaiting Final Speaker Confirmation

Maryland Vehicle Administration (MVA)  
Christine Nizer, MVA Administrator

Maryland Port Administration (MPA)  
Awaiting Final Speaker Confirmation

If your firm would like to be a Luncheon Sponsor you will have the option to do so during registration.

Two professional development hours (2 PDHs) offered.

If you have questions, please contact Anna Seekins at [info@acecmw.org](mailto:info@acecmw.org), or call 202.644.8260.

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*MARK YOUR CALENDAR TO ATTEND . . . . .*



**Thursday, December 19, 2019**

Cash Bar – 11:30am      Lunch - Noon

*Garrett-Jacobs Mansion  
11 West Mount Vernon Place, Baltimore*



ACEC/MD's Fellows Committee  
is hosting this presentation featuring  
**Robert Gleason,**  
**Chief Procurement Officer**  
of the new Office of State  
Procurement for the State of Maryland

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***NEW MEMBER***

The following firm has been elected to membership in ACEC/MD:

**REGULAR:**

ECS MID-ATLANTIC, LLC.  
5112 Pegasus Court, Suite S, Frederick, MD 21704  
301-668-4303; FAX: 301-668-3519  
Rep.: Jeffrey McGregor, PE#30901 (jmcgregor@ecslimited.com)  
Website: <https://www.ecslimited.com>

Brief History and Activities of the Firm: ECS Mid-Atlantic, LLC was founded in 1988 as part of ECS, which has over 1,700 employees with over 60 offices and testing facilities spread across the Mid-Atlantic, Midwest, Southeast and South-west states. ECS is currently ranked #75 in Engineering News-Record's Top 500 design Firms, with offices in MD, PA, NJ, VA, NC, SC, GA, FL, AL, TN, TX, OK, KY, OH, IL and WI. The field of operation for the firm is geotechnical engineering, environmental consulting, construction materials testing and facilities engineering for commercial, financial, government, healthcare, industrial, institutional, leisure, residential, retail, transportation and power projects.

We welcome this firm as a member of ACEC/MD. Be sure to add their information to your records. The next time you see one of their representatives, please take the time to let them know we're glad that they have joined the Council!

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## *MEMBER NEWS*

**A. MORTON THOMAS AND ASSOCIATES, INC. (AMT)** is pleased to announce that **Matthew Ernest, PE, LEED AP** and **Aaron Smith, PE, LEED AP** have been promoted to Directors of Site/Civil Engineering.

**CENTURY ENGINEERING, INC.** is proud to announce the move to their new Dover Office Building.

**DEWBERRY** recently announced that **Larry L. Melton, Jr., PMP** has joined the firm's board of directors and that **Merdith W. B. "Bo" Temple** has been named vice chair of the board of directors.

**EBL ENGINEERS, LLC** recently hired **Ron Grodzinsky, CPA** as Chief Financial Officer and Construction Services area manager.

**MUELLER ASSOCIATES** has announced that **Jason Dittrich** has joined the firm as director of business development and marketing.

**NAVARRO & WRIGHT CONSULTING ENGINEERS, INC.** has announced the firm recently opened a new Baltimore office and material testing laboratory located at:  
1531-C South Edgewood St.  
Baltimore MD 21227

The firm also welcomed **Eric Trembly, PE** as Senior CADD Designer at the firm's Maryland office.

**PRIME AE GROUP, INC.** recently announced that **Kurt Miller** was promoted to Vice President of Maryland Transportation.

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## *PROFESSIONAL DEVELOPMENT*

**November 13th** **American Highway Users Alliance Annual Meeting**  
Washington, D.C.

For more information go to [info@highways.org](mailto:info@highways.org)

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*UPCOMING ACEC/MD EVENTS*

OFFICERS

President

Alan Straus  
AECOM

Vice President

Tony Frascarella, P.E.  
Century Engineering

Secretary

Melinda Peters, P.E., CCM, DBIA  
RK&K

Treasurer

Sean McCone, P.E.  
Johnson, Mirmiran & Thompson

ACEC Representatives

Director

Jerry Jannetti  
WSP

Alternate Director

Stu Taub, P.E.  
Wallace Montgomery

ACEC/MD Directors

2017-2020

James Deriu  
KCI Technologies  
Vince Pielli, P.E.  
Urban Engineers

2018-2021

Derek Mostoller, P.E.  
Gannett Fleming  
Kathy Walsh, P.E.  
Stantec

2019-2022

Malini Glueck, P.E.  
Phoenix Engineering  
Heidi Van Luven, P.E.  
A. Morton Thomas & Associates

Executive Director

Jim Otradovec

**LEGISLATIVE BREAKFAST**

November 21, 2019

The Engineers Club, 11 West Mount Vernon Place, Baltimore  
Registration 8:00am; Program 8:30am

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*ACEC/MD Holiday Party*

December 3, 2019

Baltimore Museum of Industry  
6:00pm

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**MDOT TBU Business Opportunities Program**

December 16, 2019

College Park Marriott Hotel & Conference Center  
11:30am to 2:00pm

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**General Membership Luncheon Meeting**

December 19, 2019

The Engineers Club, 11 West Mount Vernon Place, Baltimore  
Registration 11:30am - Lunch & Program 12:00pm

For more information on these, and other events, please contact the ACEC/MD office at 410-539-1592, [acecmd@acecmd.org](mailto:acecmd@acecmd.org), or go to [www.acecmd.org](http://www.acecmd.org).

Mark your calendar and to plan to attend!

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contact:  
Jim Otradovec  
Executive Director  
AMERICAN COUNCIL OF  
ENGINEERING COMPANIES,  
MARYLAND  
312 N. Charles Street, Suite 200  
Baltimore, Maryland 21201  
Tel: 410-539-1592  
FAX: 410-685-5470

2019 ACEC/MD's  
Engineering Excellence  
Grand Award Winner  
was the Joint Venture of  
Wallace Montgomery;  
Johnson, Mirmiran &  
Thompson and RK&K for  
Maryland Route 404-US 50  
to East of Holly Rd  
Design-Build

