Wow! Where has the summer gone? August is already here, but it seems like we were in Key West just a little while ago for our 30th Annual Conference. For those of you who couldn't attend, 75 members and their families representing 22 ACEC/MD member firms, and ACEC/MD sponsors and guests had a grand old time in America's southernmost point. With our nightly receptions, the golf tournament, sunset cruise, interesting presentations, and the banquet, a good time was had by all. We also had a visit from ACEC Chairman Manish Kothari, who officially installed our new officers. And with all of this going on, they managed to make me the new President. I am definitely looking forward to working with the other officers, directors, committee chairs and members in the coming year.

Conference presentations included MDOT SHA Administrator Greg Slater taking the time to come down and present the future of SHA. He even participated in a roundtable discussion with 24 consultants (he was slightly outnumbered), where we talked about important issues for our industry. Greg will be an effective partner with ACEC/MD as we try to find common ground on the issues that were discussed. The Chief Engineer for Key West and the Florida DOT District 6 Engineer each give us a view into how they handled the preparation, evacuation, safety measures and clean up for Hurricane Irma. Our conference officially ended with a tour of the Key West Naval Air Station, where we got up close and personal with some F-15s. Thanks again to Jim and Barbara for planning and orchestrating yet another successful and fun packed conference.

I would also like to thank my good friend Jerry Jannetti for his very impressive term as President during which he introduced some very effective initiatives that have improved the way ACEC/MD functions. He oversaw the first Project Management Forum, which brought PMs from MDOT SHA and member firms together for a workshop that will become an annual event. He is also spearheading a Congestion Relief Symposium to be held in the Fall, and last but not least, Jerry was on point for our 60th anniversary in
November. Jerry did all of this while commuting from New York and New Jersey to Baltimore by train for which he shall always be known as the “Amtrak” President. Well done indeed Jerry! My gift to Jerry was a very cool photo of the Bay Bridge at sunrise to remind him of his years in Baltimore.

While we were able to celebrate a nice legislative victory when House Bill 858/Senate Bill 251 passed to remove a liquidated damages clause from our industry’s IDQ contracts, there is still very much work left to do to protect our collective business interests. We will have to work diligently to navigate the issues facing us such as legislative initiatives to remove indemnification language from our contracts, Certificate of Merit to control frivolous lawsuits against A/E firms, and QBS in all Maryland jurisdictions. And of course our Legislative Committee will be diligent this year in reviewing and vetting proposed House and Senate bills that are presented in the coming legislative session.

Other challenges that we face include a high level of attrition in government agencies, which presents the necessity of meeting and forming new partnering relationships with incoming personnel. We have also seen some new ideas from agencies on payment term revisions and other administrative issues, and it is imperative that they get back to having a partnership approach to discuss pros and cons. On our side, we have to continue to work with our Small Business and Minority firms to ensure that they are at the table with primes when we chase and win work. Through the work on our partnering committees and new sub-committees, I believe we will be able to strengthen our collaborative approach in shaping our collective future in Maryland.

A couple of final notes: ACEC/MD is pleased to advise that we are updating our website to enhance content and to facilitate registration for events to name just a few features. This process will develop over time, and we will provide updates as they become available. Also, this fiscal year is an ACEC/MD Leadership Program year, and as was done for the first time during the last program, we will begin with a General Assembly Forum in December and then on to the traditional sessions culminating in the final session at our Annual Conference in Nemacolin Woodlands Resort.
2018-2019 Executive Committee (continued)

Stu Taub, P.E., of Wallace Montgomery (Hunt Valley), succeeds Jerry Jannetti, of WSP (Baltimore), as President. The other officers are: Alan Straus, of AECOM (Baltimore), as Vice President, Tony Frascarella, P.E., of Century Engineering (Hunt Valley), as Treasurer, and Sean McConne, P.E., of Johnson, Mirmiran & Thomson (Hunt Valley), as Secretary.

Stuart B. Taub, P.E., is a Partner of Wallace Montgomery (WM), a Mid-Atlantic transportation consulting engineering firm ranked No. 369 by ENR as a Top 500 Design Firm. Prior to becoming a Partner with the firm 25 years ago, Stu served as a Project Manager for five years.

A resident of Pikesville with his wife Beth, Stu earned his Bachelors of Science in Civil Engineering from the University of Maryland in 1979; and his Masters in Civil Engineering from The Johns Hopkins University in 1995. With more than 40 years of experience in the A/E industry, he is responsible for the technical direction and management of the Structures, Water Resources and Utilities departments and oversees the Administrative department at WM. Over the last 20 years, Stu has served as ACEC/MD Executive Committee Treasurer, Secretary and Director, and County Liaison Committee Chair and Member. In addition, he served as President of MAE; ASCE Awards Committee Chair and Member; and a Board Member of CEAM.

Throughout his career, Stu has been involved with a wide variety of notable projects including: the Design-Build Dualization of MD 404; the multiple award-winning I-95/I-395 (Fort McHenry Tunnel) Bridge Deck and Joint Rehabilitation project; and the award winning Rehabilitation of the Historic Jericho Road Covered Bridge. In addition, Stu currently serves as the Principal/Project Manager for numerous on-call and project specific contracts throughout Maryland and Virginia.

Alan Straus is a Senior Vice President of AECOM, a global network of 90,000 experts working with clients, communities and colleagues to develop and implement innovative solutions to the world’s most complex challenges. Alan functions as the Chief Operations Officer for the Mid Atlantic area, which includes Maryland, Virginia, West Virginia and the District of Columbia. In this capacity, Alan oversees work in six business lines, including Transportation, Water, Building and Places, Environment, Power and Industrial and Construction Management. Prior to this role, Alan has served in several other leadership roles while at AECOM and its legacy companies. Prior to his private sector experience, Alan started his public service career at the Maryland State Highway Administration, serving as Project Engineer, Manager and Assistant Division Chief in the Office of Planning and Preliminary Engineering. Alan has helped develop plans, preliminary designs and approvals for dozens of projects across Maryland and the US, including the Intercounty Connector. Alan currently supports the successful execution of AECOM’s most complex projects, including, the Purple Line, Frederick Douglass Bridge, Arlington Memorial Bridge, Maglev, FEMA Relief Programs, DC Water Programs, and others.
2018-2019 EXECUTIVE COMMITTEE (continued)

Alan earned his Bachelors of Science in Civil Engineering from University of Maryland at College Park, and has developed his experience in areas of planning, preliminary design, project management and business operations. Alan has served on, and chaired, several committees, and been a Director, Secretary and Treasurer for ACEC/MD.

Anthony R. Frascarella, P.E., is Executive Vice President and Board Member at Century Engineering, Inc., a multi-disciplined consulting engineering firm headquartered in Hunt Valley, Maryland. Tony has over 32 years of experience in the industry working on numerous projects as a Project Engineer, Project Manager and Principal and is currently responsible for Century’s transportation design and construction management/inspection businesses throughout Maryland, Virginia and the District of Columbia.

He received his Bachelors of Science in Civil and Environmental Engineering from Clarkson University and his Master’s in Business Administration from Loyola College of Maryland. Tony’s nearly 20-year involvement with ACEC/MD has included being a Secretary, Director, and Chairperson and member of numerous committees.

D. Sean McConne, P.E., CCM, is a Senior Vice President and Board Member at John- son, Mirmiran & Thompson, Inc. (JMT), an employee-owned firm that provides a full range of multi-disciplined engineering, architectural, and related services. Sean serves as the Chief Mar- keting Officer, responsible for marketing and na- tional strategic growth plans. He has over 22 years of experience in the industry, with the majority of his work assisting clients in delivering complex health-care renovations within occupied facilities.

Sean received his Bachelor of Science in Civil and Environmental Engineering from the University of Illinois at Urbana-Champaign and a Master of Sci- ence in Civil and Environmental Engineering from the Massachusetts Institute of Technology. An ac- tive member of ACEC/MD, he has served on several committees, chairing the Legislative and CEPAC com- mittees. In 2015, Sean was appointed by Maryland Governor Larry Hogan to serve on the Task Force to Study Small and Minority Design Firm Participation in State Procurement. His numer- ous publications include an article in ASCE’s Journal of Geotechnical Engineering and a textbook published by Prentice Hall on construction dispute resolution techniques.
2018-2019 EXECUTIVE COMMITTEE (continued)

Outside of the engineering industry, he has held philanthropic volunteer and leadership positions at the Al Cesky Scholarship Fund, the 21St Century Education Foundation, ACE Mentor Program, Boy Scouts of America, Lake Shore Youth Baseball, March of Dimes, and GBMC Foundation.

In addition to the officers, the following were also installed to serve on the ACEC/MD Executive Committee:

ACEC Director: 
Stu Robinson, P.E.; A. Morton Thomas & Associates (Rockville)

ACEC Alternate Director: 
Jerry Jannetti; WSP (Baltimore)

2016-2019 Directors: 
Charles Kumi; Kumi Construction Management Corporation (Baltimore) 
Melinda Peters, P.E.; RK&K (Baltimore)

2017-2020 Directors 
James Deriu, P.E.; KCI Technologies (Sparks) 
Vince Pielli, P.E.; Urban Engineers (Baltimore)

2018-2021 Directors 
Derek Mostoller, P.E., Gannett Fleming (Baltimore) 
Kathy Walsh, P.E., Stantec (Baltimore)

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PRESIDENT TAUB ANNOUNCES 2018-2019 COMMITTEE CHAIRS

The effectiveness of the American Council of Engineering Companies/Maryland (ACEC/MD) is directly related to the work performed by our committees, and we would like to express appreciation to the following individuals that will be chairing committees in the new year. If you have not volunteered to serve on at least one of these committees, and wish to do so, contact the ACEC/MD office.

• AWARDS AND RECOMMENDATIONS
  Director – Melinda Peters (RK&K) 
  JEFF MCCORMACK, CHAIR  (jeff.mccormack@aecom.com) 
  AECOM 
  7 St. Paul Street, 17th floor, Baltimore, MD 21202 
  Phone: 410-454-8121; FAX: 410-484-4097 

  The Awards and Recommendations Committee is charged with conducting an awards program to obtain entries for engineering excellence among member firms of the American Council of Engineering Companies/Maryland. The committee shall publicize the program, determine the guidelines for awards, and obtain judges for reviewing entries. The committee shall award the winners at the Awards Banquet and present certificates to the winners. The committee shall endorse significant award winners for ACEC competition. The Awards and Recommendations Committee shall also be charged with recommending representatives from member firms for other awards as applicable.
2018-2019 Committee Chairs (continued)

• BALTIMORE CITY LIAISON
  Director – James Deriu (KCI Technologies)
  NEIL ROBINSON, CHAIR  (nrobinson@centuryeng.com)
  Century Engineering
  10710 Gilroy Road, Hunt Valley, MD  21031
  Phone: 443-589-2400;  FAX: 443-589-2401
This committee is charged with monitoring legislative regulations and programs in the city of Baltimore which are of direct interest to the field of consulting engineers. The committee shall monitor such activities by attendance at relevant public meetings and direct contacts with governmental personnel and their activities as necessary.

• BUSINESS FINANCE
  Director – Melinda Peters (RK&K)
  DAN VOELTNER, CHAIR  (dvoeltner@wrallp.com)
  Whitman, Requardt & Associates
  801 South Caroline Street, Baltimore, MD  21231
  Phone: 410-235-3450;  FAX: 410-243-5716
This committee provides a forum for CFOs and other individuals to discuss the financial aspects of the consulting engineering business. The committee will address topical matters such as overhead requirements and related overhead submissions, cognizant audits, professional liability insurance and the related insurance climate, legal matters and trends in litigation, accounting policies and procedures, business analytics and related trends.

• CAREER OUTREACH COMMITTEE
  Director – Melinda Peters (RK&K)
  MIKE GALVIN, CHAIR  (mgalvin@jmt.com)
  Johnson, Mirmiran & Thompson
  40 Wight Avenue, Hunt Valley, MD  21030
  Phone: 410-316-2471;  FAX: 410-472-2200
The committee is charged with encouraging students to enter the consulting engineering profession and related career fields. Activities for the committee include, but are not limited to: conducting student outreach programs at career days and through hands-on demonstrations, and working with colleges and universities to both encourage graduates to enter the profession and to provide input on appropriate curriculum for students entering the field of consulting engineering and its allied professions.

• CEPAC (POLITICAL ACTION COMMITTEE)
  Director – Kathleen Walsh (Stantec)
  JIM BLAKE, CHAIR  (jblake@blakecs.com)
  Blake Consulting Services
  10015 Old Columbia Road, Suite B 215, Columbia, MD 21046
  Phone: 410-290-6235;  FAX: 410.290.5285
CEPAC is ACEC/MD’s legally-designated political action committee and is charged with administering, under ACEC/MD’s Rules of Policies and Procedures and the state laws and regulations, the solicitation, collection and distribution of funds to candidates for public offices in the state of Maryland. The committee shall develop an annual finance plan and develop criteria for fund allocation. The committee shall solicit funds through contributions from member firms and/or other fund-raising activities approved by the ACEC/MD Executive Committee.

• CONSTRUCTION SERVICES
  Director – Charles Kumi (Kumi Construction Management Corp.)
  DAN CHAVIS, CHAIR  (dan.chavis@dfiengineering.com)
  Development Facilitators, Inc.
  1127 Benfield Blvd., Suite K, Millersville, MD 2108
  Phone: 443-308-2100;  FAX: 443-308-2108
Through cooperative efforts, partnering, and joint awareness, the Committee is charged with bringing the Construction Management, Construction Inspection and Engineering firms and State Agencies together to discuss common issues facing the industry. In doing so, the committee shall position the
CONSTRUCTION SERVICES (continued)

industry to effectively and efficiently respond to the various agency programmatic needs over the next five years by working cooperatively to identify, address, and resolve barriers to providing quality, timely services.

• CORPS OF ENGINEERS PARTNERING/FEDERAL GOV. LIAISON
  Director – James Deriu (KCI Technologies)
  ROBERT SCRAFFORD, CHAIR (rscafford@gfnet.com)
  Gannett Fleming, Inc.
  Rutherford Plaza, 7133 Rutherford Road, Suite 300, Baltimore, MD 21244
  Phone: 443-348-2017; FAX: 410-298-3940

The committee is tasked with pursuing the goals outlined in the partnering agreement with the USCOE originated on June 21, 1993 and most recently updated on October 13, 2011. Meetings will be held on a semi-annual basis. The Federal Government Liaison Committee is also charged with monitoring and reporting to the Executive Committee on issues related to the ACEC committee work with NAVFAC, Air Force, Corps of Engineers, GSA and the Veteran's Administration.

• COUNTY GOVERNMENTAL & MUNICIPALITIES LIAISON
  Director – Vince Pielli (Urban Engineers)
  ROB MARCHETTI, CHAIR (RJMarchetti@mccormicktaylor.com)
  McCormick Taylor
  509 South Exeter Street, 4th Floor, Baltimore, MD 21202
  Phone: 410-662-7400; FAX: 410-662-7401

The County/Municipal Government Liaison Committee shall be charged with maintaining contact with county and municipal governments throughout the state of Maryland in order to be fully aware of existing and/or proposed changes, or additional requirements that significantly affect the general business and engineering relationships with member firms of ACEC/MD. The committee shall monitor such activities by attendance at relevant public meetings, conventions, direct contact with governmental personnel and other activities as necessary. The committee shall report to the ACEC/MD Executive Committee on relevant matters.

• DEPARTMENT OF GENERAL SERVICES LIAISON (DGS)/INTERPROFESSIONAL
  Director – Derek Mostoller (Gannett Fleming)
  HARISH PATEL, CHAIR (harish.patel@ebaengineering.com)
  EBA Engineering, Inc.
  6100 Chevy Chase Drive, Suite 200 | Laurel, MD 20707
  Phone: 410-504-6101

The charge to this committee, as requested by the Department of General Services, is to act as a liaison between the DGS and the related architectural-engineering professions. The committee members shall monitor legislation, regulations, and other activities and programs related to the Department of General Services and related client organizations. The committee is also charged with maintaining relationships with other design professional organizations and with industry trade organizations to develop programs, sponsor and/or support legislation, etc., of common interest to all interprofessional organizations. The committee shall cooperate with the Legislative Committee in reporting legislative activities of common interest to other organizations to further a good interprofessional climate.

• DEPARTMENT OF TRANSPORTATION LIAISON (MDOT)
  Director – Charles Kumi (Kumi Construction Management Corp.)
  BOB HEALY, CHAIR (rhealy@rkk.com)
  RK&K
  700 East Pratt Street, Suite 500, Baltimore, MD 21202
  Phone: 410-728-2900; FAX: 410-728-2992

The MDOT Liaison Committee is charged with monitoring legislation, regulations, and other activities and programs in the transportation fields, including highways, railroads, aviation, mass transit and transmission of matter through pipelines. The committee shall recommend positions on transportation issues to the Executive Committee. The MDOT Liaison Committee shall maintain contact with the Maryland Department of Transportation through attendance at relevant public meetings and participation in other activities. The committee should be fully aware of any proposed MDOT requirements that could significantly affect the objectives of ACEC/MD.
The Engineers’ Week/Engineering Society of Baltimore Associate Council Liaison Committee is charged with cooperating with the umbrella committee sponsored by the Maryland Society of Professional Engineers and ESB to further interest in general fields of engineering. This committee should promote participation in activities to encourage students to pursue engineering curriculum and to publicize to the community the contributions of consulting engineering for the benefit and welfare of mankind. The chair will attend and represent ACEC/MD at Associate Council meetings.

The ACEC/MD Environmental Committee provides an opportunity for member firms to discuss business practices and emerging trends related to environmental services, specifically: Water Quality Assessment, Practices and Permitting; Natural Resource Assessment; National Environmental Policy Act Compliance; Cultural Resources and Section 106 compliance; Air Quality; Industrial Hygiene/Hazardous Waste Assessment; and other emerging environmental issues and regulations. Further, the committee provides liaison with regulatory agencies to ensure a cooperative spirit between the environmental practitioners of member firms and the respective agency. We maintain appropriate contact with the environmental departments of private/public organizations who regularly procure services from member firms and we monitor a wide range of pending environmental legislation/regulations impacting the engineering profession. Meetings are held monthly between September and May. The Environmental Committee is also responsible for planning and program development for the Spring Environmental Forum held annually in May.

The committee is charged with acting as a liaison between ACEC/MD and clients in the facilities arena including but not limited to the autonomous university and county school systems in the state, health care, and private sector. Legislation, regulations and other activities and programs related to these entities shall be monitored by the committee.

The Governmental Golf Outing Committee shall be charged with continuing the annual Governmental Golf Outing, involving as many participants as possible from ACEC/MD member firms, & continuing to invite as guests members of the legislature, local governments and large corporations.
2018-2019 Committee Chairs (continued)

• HUMAN RESOURCES
  Director – Vince Pielli (Urban Engineers)
  HEATHER HENDERSON, CHAIR (hhenderson@wallacemontgomery.com)
  Wallace Montgomery
  10150 York Road, Suite 200, Hunt Valley, MD  21030
  Phone: 410-494-9093; FAX: 410-667-0925

The Human Resources Committee shall address various issues impacting employees of consulting engineering firms and act as a mechanism for disseminating this information to ACEC/MD member firms. The mission of the Human Resources (HR) Committee of ACEC/MD is to assist member firms by remaining up-to-date on the topics of recruiting and hiring, training, health and safety, employee relations, and compensation and benefits. In turn, the dissemination and utilization of this information will provide tools for attaining the goals and strategies developed by each firm. Since HR is a constantly changing field and information from last year may be outdated this year, the CEC/MD HR Committee meets regularly to share information with member firms on topics of interest. This is accomplished by inviting guest speakers to attend committee meetings. The committee regularly contributes articles to the ACEC/MD newsletter, as well as, providing timely information at periodic General Membership Meetings.

• INFORMATION TECHNOLOGY
  Director – Charles Kumi (Kumi Construction Management Corp.)
  PETE STRAWSER, CHAIR (pstrawser@amtengineering.com)
  A. Morton Thomas & Associates
  901 Dulaney Valley Road, Suite 710, Towson, MD  21204
  Phone: 410-752-6552; FAX: 410-752-6553

The Information Systems Committee shall provide a forum for the exchange of non-proprietary information on computers and information systems support in an engineering environment.

• LEGISLATIVE
  Director – Kathleen Walsh (Stantec)
  HEIDI VAN LUVEN (hvlanluven@amtengineering.com)
  A. Morton Thomas & Associates
  901 Dulaney Valley Road, Suite 710, Towson, MD  21204
  Phone: 410-752-6552; FAX: 410-752-6553

The Legislative Committee is charged with continuous monitoring of the state, county and city legislative bodies, with emphasis on the state level with respect to such bills, laws, ordinances, rules and regulations that affect the objectives of member firms of ACEC/MD, other members of the profession, allied professions and industries. The committee shall advise the ACEC/MD Executive Committee of impending legislation and develop recommendations for ACEC/MD positions. The committee shall provide testimony at legislative committee hearings and develop and issue policy statements. The committee should maintain a list of legislative members and personal contacts from member firms.

• MEMBERSHIP
  Director – Kathleen Walsh (Stantec)
  ALAN STRAUS, CHAIR (alan.straus@aecom.com)
  AECOM
  4 North Park Drive, Suite 300, Hunt Valley, MD  21030
  Phone: 410-637-1700; FAX: 410-576-1305

The Membership Committee is charged with membership retention and increasing firm membership in ACEC/MD by targeting prospective firms with written, telephone and personal contacts. The committee should be comprised of at least three members in addition to the chair. The Membership Committee’s official duties are outlined in Item II of the Rules of Policy and Procedure.
2018-2019 Committee Chairs (continued)

• NOMINATING
  Director - Unassigned
  STU ROBINSON, CHAIR (srobin0734@aol.com)
  The Nominating Committee is charged with selecting nominees for office in ACEC/MD in accordance with the Bylaws, Article III. The committee should seek equal representation from the major fields of engineering, as practiced by ACEC/MD member firms and representation from large and small firms. The committee should advise the nominees of the financial and time commitments extending beyond monthly meetings. Although ACEC/MD has not practiced a formal progression of offices, the Vice President should be advised of a potential time commitment of four years including service as a delegate to ACEC.

• PAST PRESIDENTS AND FELLOWS ADVISORY/BYLAWS
  Director - Unassigned
  STU ROBINSON, CHAIR (srobin0734@aol.com)
  The Committee is charged with providing recommendations and guidance on strategic issues relative to the long term goals and objectives of ACEC/MD. The committee shall also provide recommendations on specific issues as requested by the President or Executive Committee. The Bylaws Subcommittee shall be charged with redrafting the bylaws to be in compliance with present operational methods of ACEC/MD. The Fellows Subcommittee shall be charged with presenting candidates for the honor of Fellow member to the Executive Committee.

• PROGRAM AND ANNUAL CONFERENCE/MEETING
  Director – Kathleen Walsh (Stantec)
  JOHN NOLAN, CHAIR (jnolan@gpinet.com)
  Greenman-Pedersen, Inc.
  10977 Guilford Road, Annapolis Junction, MD  20701
  Phone:  410-880-3055; FAX:  301-490-2649
  The Program and Annual Conference/Meeting Committee is charged with obtaining speakers for the four general membership meetings. Programs should be of interest to all member firms and should be of a timely topic. Subjects related to marketing, financial management, employer-employee relationships, benefit packages and economic growth could be considered. The committee should consist of a chair and three members. This committee is also responsible for arranging the Annual Conference/Meeting at a site to be determined.

• PUBLIC RELATIONS
  Director – Melinda Peters (RK&K)
  AMY LAMBERT, CHAIR (amy.lambert@kci.com)
  KCI Technologies
  936 Ridgebrook Road, Sparks, MD  21152
  Phone: 410-316-7800; FAX:  410-316-7817
  The Public Relations Committee is charged with maintaining public awareness of the activities of ACEC/MD and the profession through attendance at related community and civic affair activities, coordinating school visitations, and representation in various media to effectively communicate the contributions of ACEC/MD member firms and the profession to society. The committee should work with the Executive Director to promote media coverage of events, such as Engineers Week, Engineering Excellence Awards, Scholarship Awards and other events.

• QBS
  Director – Vince Pielli (Urban Engineers)
  KEN DERRENBACHER, CHAIR (kderren@schnabel-eng.com)
  Schnabel Engineering
  1504 Woodlawn Drive, Baltimore, MD  21207
  Phone: 410-944-6170; FAX:  410-944-1162
  The committee shall promote the attributes of Qualifications Based Selection (QBS) to using agencies, jurisdictions, the design profession, and general public. In conjunction with the County Governmental Liaison Committee, the committee shall focus on educating local jurisdictions on the merits of the QBS method of procuring engineering services.
2018-2019 Committee Chairs (continued)

• SMALL BUSINESS ENTERPRISE
  Director – Charles Kumi (Kumi Construction Management)
  ANEESHA GRIFFIN, CHAIR (agriffin@cstengineers.com)
  CST Engineering
  7075 Samuel Morse Drive, Suite 250, Columbia, MD 21046
  Phone: 443-583-8988; FAX: 443-583-8988

The Small Business Enterprise (SBE) Committee addresses issues of interest to members that are both
MBE/DBE and non-MBE/DBE firms. Committee activities include -
  o Provide a forum to promote small business development and success through workshops,
    roundtables, a web site, or other potential communications.
  o Meet with public agencies to discuss small business issues.
  o Participate in small business events and workshops with the Maryland Quality Initiative (MdQI).
  o Promote the use of Maryland’s Small Business Reserve Program for engineering work.
  o Provide coordination for prime/DBE matchmaking events for MDOT and other agencies.
  o Provide a forum to address MBE/DBE issues, as needed.

• UTILITIES
  Director – Derek Mostoller (Gannett Fleming)
  ELIK LIVAY, CHAIR (elivay@gfnet.com)
  Gannett Fleming, Inc.
  Rutherford Plaza, 7133 Rutherford Road, Suite 300, Baltimore, MD 21244
  Phone: 443-348-2017; FAX: 410-298-3940

The committee is charged with acting as a liaison between ACEC/MD and clients in the utilities arena,
including but not limited to areas in water/wastewater and energy. Legislation, regulations and other
activities and programs related to these entities shall be monitored by this committee.

ACEC/MD Raffle Supports Federal PAC

In order to assist ACEC in their legislative advocacy efforts, ACEC/MD will once again
offer interested member firm employees the opportunity to participate in a raffle.

For only a $100 investment, individuals have the opportunity to win a $2,000 Grand
Prize and other cash prizes. All proceeds go to ACEC/PAC, ACEC’s Federal PAC. With
only a maximum of 150 tickets being sold for the October 12th drawing, this is a tre-
mendous opportunity to assist ACEC in carrying your message to Congress, while po-
sitioning yourself to win attractive cash prizes.

Please purchase your tickets today! Contact the ACEC/MD office to purchase a ticket.

Save The Date for ACEC/MD’s
Congestion Relief Symposium!

October 1, 2018

National & state experts will discuss the link between congestion relief
and economic development at this full-day program in Baltimore!
Mark your calendar - watch for details.

PDHs will be offered.
PRELIMINARY PHASE

DEADLINE FOR ENTRIES: September 10, 2018
Submit electronically to acecmd@acecmd.org
Entries are limited to three (3) per firm.

The American Council of Engineering Companies/Maryland’s (ACEC/MD) annual Engineering Excellence Awards (EEA) competition recognizes engineering firms for projects that demonstrate a high degree of innovation, achievement, and value. In a two-step process, firms can submit their outstanding projects for consideration, culminating in our Annual Awards Banquet, held each year in February, in conjunction with Engineers Week.

Eligibility:
Any firm engaged in the private practice of consulting engineering or land surveying is eligible to enter the awards program whether or not the firm is an ACEC member. Engineering or surveying achievements that have won awards in other state or national organizations’ design awards programs may be entered. Projects entered in the competition may have been executed anywhere in the world. Research and Studies (Category A) or Surveying and Mapping projects (Category D) must have been publicly disclosed by the client between November 1, 2016 and October 31, 2018. Construction of projects (Categories B through L - with the exception of D) must have been substantially completed and ready for use between November 1, 2016 and October 31, 2018.

General Criteria:
Both member and nonmember consultant firms may submit up to three (3) entries for consideration in the “preliminary” phase of the ACEC/MD Engineering Excellence Awards competition. Only those entries shortlisted in the preliminary phase will be eligible for submission in the ACEC/MD final awards program and the ACEC national competition. Entries may deal with any one of 12 categories in the ACEC/MD brochure, which are also presented in the national awards brochure (www.acec.org).

RATING GUIDELINES FOR JUDGING
20% Uniqueness and/or innovative applications of new or existing techniques
20% Future value to the engineering profession and perception by the public
20% Social, economic and sustainable development considerations
20% Complexity
20% Successful fulfillment of client/owner needs

Submit your firm’s entries in the Preliminary Phase of the ACEC/MD 2019 Engineering Excellence Awards Competition utilizing the official ACEC/MD entry form which can be found in the ACEC/MD 2019 EEA brochure. Contact the ACEC/MD office for a copy or go to www.acecmd.org.

Any questions, contact the ACEC/MD office, or Jeff McCormack (of AECOM), Chair, ACEC/MD Awards & Recommendations Committee, at 410.573.1999, or jeff.mccormack@aecom.com.
Categories:

CATEGORY A - Studies, Research and Consulting Engineering Services
Non-design services, projects not involving the preparation of construction documents consisting of but not limited to the following types of projects:
- New products, materials and technologies
- Expert testimony
- Basic research and studies
- Computer/software technology
- Technical papers
- Public outreach/ involvement
- Water conservation
- Security plans
- Project feasibility studies/economic/risk
- Value engineering

CATEGORY B - Building/Technology Systems
- Mechanical/electrical/ plumbing
- Computer/technology
- Communications
- Acoustics
- Software systems
- Sustainability or carbon neutrality
- Efficiency certification standards, e.g. LEED
- Energy efficiency - new and retrofit
- Secure facilities (military/research/correctional)

CATEGORY C - Structural Systems
- Foundations
- Tunnels
- Buildings
- Seismic design
- Towers
- Bridges
- Stadiums

CATEGORY D - Surveying and Mapping Technology
- Geometrics, ALTA, land title and rights surveys
- Control, GPS, monitoring or construction surveying
- Survey mapping, GIS/ LIS, photogrammetry

CATEGORY E - Environmental
- Hazardous waste
- Solid waste
- Restoration/reclamation/ remediation
- Air quality
- Noise
- Recycling
- Waste pond management
- Carbon sequestration and trading
- Mitigation

CATEGORY F - Waste and Storm Water
- Wastewater collection/ treatment and disposal
- Residuals management and reuse
- Graywater systems
- CSO’s
- Mine tailings
- Agricultural
- Storm water management
- Erosion control
2019 EEA PRELIMINARY PHASE (CONTINUED)

Categories (continued)

CATEGORY G - Water Resources
- Hydraulics, hydrology
- Surface and groundwater supply development
- Treatment
- Transmission, distribution & storage
- Watershed management
- Water use reduction
- Flood risk management
- Climate adaptation
- Coastal and eco-system restoration
- Locks/dams/water control structures
- Irrigation

CATEGORY H - Transportation
- Highways
- Rail
- Airports
- Marine/ports
- Public transit
- Intermodal facilities

CATEGORY I - Special Projects
- Safety and security
- Corrosion protection/cathodic protection
- Program and construction management
- Land development
- Trenchless technologies/directional boring
- Recreational facilities
- Subsurface engineering

CATEGORY J - Small Projects
- Total project construction budget does not exceed $2.5 million. At the entrant’s discretion, except for entries in Category A, projects under $2.5 million are not limited to this category.

CATEGORY K - Energy
- Transmission and distribution
- Power generation
- Renewable energy
- Cogeneration
- Energy storage technologies
- Energy usage reduction programs
- Demand side management

CATEGORY L - Industrial and Manufacturing Processes and Facilities
- Petrochemical
- Biotech
- Manufacturing
- Heavy industry
- Industrial waste
- Materials handling
- Mining, metallurgy, mineralogy

The entering firm must select one category, which is most appropriate, in which it wishes to compete. A project may be entered only once in a particular category. However, after a project entered in Category A has been constructed, it may be entered in another year in B, C, D, E, F, G, H, I, J, K or L in the year when eligible.
HOW TO SUBMIT AN ENTRY

Entries are limited to three (3) per firm. Entries must be submitted electronically to the ACEC/MD office at acecmd@acecmd.org, no later than September 10, 2018, and shall include:

1. the ACEC/MD entry form;
2. one copy of an Executive Summary, not to exceed one page - 8.5" x 11" with 1" side margins; minimum 12pt. type, single-spaced, describing the problem, and the solution; and
3. one copy of a Press Release (up to two pages, double spaced) clearly and concisely describing the project and the entrant’s participation in the project, reflecting on factors listed below. In addition, indicate the value of the project to the community, identify the number of people served, cost savings, etc. Do not reference other awards in the submitted materials.

Submitted projects will be evaluated based on the following features:

1. Uniqueness and/or Innovative Applications of New or Existing Techniques:
   • Does the entry demonstrate the use of a new science or a breakthrough in the general knowledge of engineering?
   • Does the entry represent a unique application of new or existing technology, techniques, materials or equipment?

2. Future Value to the Engineering Profession and Perception by the Public:
   • Will the entry redefine current engineering thinking?
   • Does the entry advance a positive public image of engineering excellence?

3. Social, Economic and Sustainable Development Considerations:
   • Do the solutions identified produce secondary benefits of value to the community environment?
   • Does the entrant’s approach provide society with social, economic, or sustainable development benefits?
   • Does the entrant’s contribution to the project improve the health, safety or welfare of the public or affected environment?

4. Complexity:
   • Did the entry successfully address highly complex criteria or unique problems?
   • Were extraordinary problems of site, location, hazardous conditions, project requirements, or similar elements present?
   • Did the entry require the use of out-of-the-ordinary technology or ingenuity for achievement of the project’s goals?

5. Successful fulfillment of Client/Owner Needs:
   • Did the engineer or entrant successfully engage the client/owner in the overall project development process?
   • Was it an economical and cost-effective solution?
   • How did the final cost relate to the original budget estimate?
   • How closely does the entrant’s solution meet the total goals of the client/owner?
   • Did the entrant meet the client’s time schedule?

Preliminary entries selected by the judges for submission in the final awards program must follow the additional guidelines as specified in the ACEC Engineering Excellence brochure. Submitting a graphic panel (30”x30” square) with the final submission is encouraged, although not required. ACEC/MD showcases these panels at events throughout the year, as additional publicity for our members’ achievements. Firms may organize their entry for the ACEC/MD awards program, when advised, in any format they choose in a three-ring binder.

The ACEC/MD 2019 EEA brochure and the ACEC Call for Entries can be accessed on the ACEC/MD website - www.acecmd.org.
By all accounts, with the exception of the summer tropical heat, the Hyatt Centric Key West provided the perfect setting for ACEC/MD’s 30th annual conference. Joined by recently installed ACEC Chair and Maryland native Manish Kothari (Sheladia Associates) and MDOT-SHA Administrator Greg Slater, conference attendees also heard first-hand accounts of getting infrastructure back up and running after devastating storms like Hurricane Irma.

In addition to describing doing business with the “new” MDOT-SHA, Administrator Slater was kind enough to participate in an impromptu roundtable discussion that was held at 7:30am on Friday morning. Yes, that was the earliest conference session on record, and the fact that it was held in Key West is even more impressive. During the free-wheeling roundtable discussion, participants were asked to describe the biggest challenges faced by consultants doing business with MDOT-SHA. In no particular order consultants mentioned the following:

1. Firms not always treated as partners
2. D/B contracts that differ from other states are being established
3. Contract details should be available on SHA’s website
4. Amount of time and effort for contracts, tasks and invoicing is unreasonable
5. el invoicing needs to be established
6. SBR CMI contracts need to be multiple sizes
7. TBUs utilizing a variety of processes
8. D-B Stipend concerns
9. Fund transfers through MBE office take too long
10. Lump Sum Contracts could simplify billing
11. D/B Risk Management and Risk Allocation is problematic
12. SHA staff not appreciating the impact of changes being made to processes
13. Hogan Admin changes/unintended consequences on contracts, invoicing and task approvals
14. Importance of communication between SHA staff and consultants
15. SHA has right to try innovative processes, but they should not result in unrealistic proposal reqmts
16. Delay in payments due to small discrepancies
17. Importance of dialogue with all team members
18. Different policies for different contracts
19. Efficiencies in delivering D/B ex. giving firms complete control to hire subs
20. Procurement timeframe
21. Amount of time it takes to get CM staff on board
22. Assigning Risk - budget and schedule adjustments
23. Difficulty putting money back on contracts
24. Difficulty using state of the art technology
25. There should be a reward for innovation and risk
26. SHA shifting risk to consultants

Newly installed President Stu Taub is working with MDOT Chair Bob Healy to assign these items to subcommittees that will work directly with MDOT representatives to address and hopefully resolve the problems our member firms are encountering.
Other sessions featured Key West’s Director of Engineering Jim Bouquet, who described actions taken before and after Hurricane Irma to maintain and restore infrastructure in the town and FDOT District 6’s Renato Marrero, who discussed the impact of the storm and lessons learned throughout the Keys and other impacted areas. With the severity of storms on the upswing and sea level rise expected to accelerate in the mid-Atlantic region, this information could prove extremely valuable for consultants dealing with resiliency and hardening of infrastructure in our backyard.

We were very pleased to be joined by ACEC Chair Manish Kothari, who inducted ACEC/MD’s new Executive Committee and was the featured speaker at the conference General Membership meeting. Manish commented about how grateful he is to be part of the engineering profession based in an innovative state like Maryland. He highlighted ACEC’s advocacy successes such as being the only profession to secure a tax break under the new tax reform package. In addition to the change at the top of ACEC’s staff, as evidenced by the hiring of Linda Bauer Darr, other senior staff are also retiring. In describing Ms. Darr, he mentioned that he was told by reliable sources that “you would not want to hire her if you do not want change”. He is looking forward to the energy that she will bring to the ACEC President and CEO position.

Attendees of the conference banquet were treated to a 360° view of Key West and some very memorable remarks. Outgoing President Jerry Jannetti (WSP) stressed the important role that ACEC plays in protecting the industry and the importance of the SBE community. He asked past and present leaders to share their thoughts on how they would look back on their career upon retirement. One consistent response was a fondness for making a difference in the quality of life for everyone.
Key West Hosts Conference (continued)

In passing the gavel to new president Stu Taub, Jerry commented that ACEC/MD would be in good hands with Stu’s calming presence. Stu complimented Jerry on ACEC/MD’s many accomplishments over the year. He cited attrition as being a major challenge and expressed interest in furthering relationships with clients. He also reflected on Jerry’s substantial travel in the northeast corridor by dubbing him ACEC/MD’s first AMTRAK President. Stu mentioned that Jerry knows every “cell dead spot” on the line, and had logged “more miles than most hobos”. As part of his parting gift to Jerry, knowing his penchant for black socks with shorts on the golf course, Stu presented a new pair of calf-high socks to add to his wardrobe.

Of course, no conference in Key West would be devoid of networking opportunities and time to unwind. Thursday’s program included a very interesting trolley tour of Key West, tours of the Audubon House and Custom House, and lunch on the exclusive Sunset Key. While the tours were being held, golfers took to the links at the Key West Golf Club, persevering through a major tropical deluge. Excelling under tough conditions by claiming the John E. Greiner trophy for top Low Net score was JMT’s Sean McConed. Other notable performances included:

- Low Gross – Tony Frascarella (Century)
- Most Putts - Stu Robinson (AMT-ret.)
- Least Putts - Tony Frascarella
- Closest to the Pin – Perry Nutter (GPI)

As is traditional at an “away conference”, the conference concluded with a very interesting Saturday tour of Naval Station Key West. The presentation was led by aviators that could have been taken right off the set of the movie Top Gun.

Be sure to mark your calendar for June 26-28, 2019, as ACEC/MD returns to Nemacolin Woodlands Resort in Farmington, PA, for its 31st annual conference.

Thank you to our 2018 Conference Sponsors
ACEC Special Board of Directors Meeting Held On July 10, 2018

by Stuart Robinson, P.E., ACEC/MD National Director

Location: Capital Hilton in Washington DC.

I am happy to report that the Board of Directors unanimously voted to approve Linda Bauer Darr as the new President and CEO of ACEC, effective August 6, 2018.

Report of CEO Search:
The search lasted several months after the initial candidate dropped out. Ten (10) previous candidates plus four new ones applied and their resumes were reviewed by the Search Committee for the position. Seven were chosen to continue for interviews, which were concluded on May 18th. The Committee shortlisted three for final consideration with interviews concluding on May 21st. At the conclusion of the interviews and with the unanimous decision of the Committee, Linda Darr was deemed the best qualified nominee for the President and CEO of ACEC.

Linda Darr’s Background:
Linda is a native of Maryland, a graduate of the University of Maryland, and has completed the Executive Education Program at the Harvard Kennedy School. She started her career working for an engineering company. She served as Senior Vice President of Policy & Communications at the American Bus Association (ABA) and Vice President for International Affairs at the American Trucking Association (ATA). In between ABA and ATA she was appointed Deputy Assistant Secretary for Budget and Programs at the U.S. Department of Transportation, managing a $50B annual budget. She spent her last four years as EWO at the American Short Line and Regional Railroad Association (ASLRRRA).

Vision
• ACEC team to rise to new levels
• ACEC to help the MOs meet their potential both as individuals and as an industry.
• Working to build consensus with ACEC
• Help find voice in our Industry

Future
• Transition year is critical
• She will be listening to current member firm representatives on what ACEC does well and what can be improved upon and our individual expectations.
• Looking for a stronger partnership between ACEC National and the ACEC MOs.
• Starting August 6th she will initiate communications with the ACEC MOs. Expected to communicate/visit with each MO.
• She has friends on both sides of the isle in government, and will tie policy to advocacy.
• She is a visionary who is approachable, direct, and respectful.

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MEGA Maryland 2018
Small | Minority Business Conference for AEC

October 10, 2018
Martin’s West | Baltimore, MD

Gather Federal, State and Local Market Intelligence with the Educational and Training Sessions

- Opportunities at Maryland Military Installations
- Maryland’s Use of Alternative Delivery Methods
- The Secrets of Successful Federal Contracts
- How to get on Full Delivery Teams
- Maximize the Effectiveness of the Seller-Doer Role

Increase your Company’s Profile by Exhibiting and Sponsoring

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Room Block Available at Hampton Inn & Suites

Registration and Details:
wwwSAME.org/Baltimore

Presented By the Maryland Chapters of:

Seeking Employment
The following individual is seeking employment and has a complete resume on file in the ACEC/MD office. Please phone 410-539-1592 if you are interested in obtaining a copy.

1. Experienced administrator seeking to leverage her technical and professional expertise to grow in a new role.
**NEW MEMBERS**

The following firm has been elected to Regular membership in ACEC/MD:

**INFRASTRUCTURE TECHNOLOGIES, LLC.**
Address: 11140 Dovedale Court, Suite 200, Marriottsville, MD 21104
Rep.: Patricia Martin, P.E. #28374
Telephone: 410-442-4404; FAX: 410-442-4408
Website: www.itcmmd.com

Brief History and Activities of the Firm: Infrastructure Technologies, LLC (IT), founded in 2004, is a certified woman-owned business offering heavy civil engineering construction management and construction inspection services. IT employs experienced construction professionals with extensive civil, heavy highway, bridge, utility and infrastructure construction experience to bring our clients the contractor's perspective. Some of IT's key projects include the MD 200 Intercounty Connector GEC, and I-95 Express Toll Lanes Section 100 GEC, The I-695 Curtis Creek Drawbridge Rehabilitation and the Baltimore City Advanced Water Metering Project. Infrastructure Technologies, LLC, is a full-service construction management firm, specializing in construction management consulting services including cost estimating, cost review, constructability review, CPM project scheduling, claims review and analysis, litigation support, and construction inspection for civil engineering, heavy highway, bridge, utility and infrastructure related projects. IT also has construction inspection and engineering support divisions providing staff in all seven districts for the Maryland State Highway Administration, The Maryland Transportation Authority, The Maryland Transit Administration and the City of Baltimore.

We welcome this firm as a member of ACEC/MD. Be sure to add their information to your records. The next time you see one of their representatives, please take the time to let them know we're glad that they have joined the Council!

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**MEMBER NEWS**

**DEWBERRY** recently announced that **David Mahoney, PE**, has been promoted to alternative project delivery operating unit manager. An executive vice president who has been with the firm for more than 30 years, he has extensive experience directing large-scale transportation engineering projects.

**KCI TECHNOLOGIES, INC.** has promoted **Mehmet A. Boz, PhD, PE,ENV SP** to vice president. He will take over the firm's Environmental Discipline, and be responsible for business development, strategic planning, operations, recruiting and staff development.

Sabra, Wang & Associates, Inc. has changed its name to **SABRA & ASSOCIATES, INC. (SAI)**. The new name reflects a major step forward in the firm's growth as they begin a new chapter after 20 years of operating as an MBE.

**SKELLY & LOY** welcomes **Amy N. Clegg** to its Geo-Environmental Services Group. She is an Environmental Technician, assisting with site assessments and inspections, emergency calls and other services.
PROFESSIONAL DEVELOPMENT

September 19-21  CEAM FALL CONFERENCE
Ocean City. For more information go to their website at www.countyengineers-md.org.

October 10  MEGA Maryland 2018 - Small / Minority Business Conference for AEC
Baltimore. Co-sponsored by SMPS Maryland Chapter, ACEC/MD, SAME Maryland Chapter, and DBIA Maryland. Registration open to attend, exhibit or sponsor at www.SAME.org/Baltimore

Upcoming ACEC/MD Events

October 1, 2018  Congestion Relief Symposium
The Engineers Club, 11 West Mount Vernon Place, Baltimore
Registration 8:00am; Program 8:30am - 5:00pm
Watch for complete details to register soon.

October 18, 2018  ACEC/MD General Membership Luncheon Meeting
The Engineers Club, 11 West Mount Vernon Place, Baltimore
11:30am - 2:00pm

October 28-31, 2018  ACEC Fall Conference
Hilton Orlando Bonnet Creek & Waldorf Astoria, Orlando, Florida
Registration is now available at www.acec.org

November 15, 2018  ACEC/MD Legislative Breakfast
The Engineers Club, 11 West Mount Vernon Place, Baltimore
8:00am - 10:00am

December 4, 2018  ACEC/MD Holiday Party
Baltimore Museum of Industry, Key Highway, Baltimore
6:00pm - 9:00pm

December 20, 2018  ACEC/MD General Membership Luncheon Mtg.
The Engineers Club, 11 West Mount Vernon Place, Baltimore
11:30am - 2:00pm

Mark your calendar and to plan to attend.

ACEC/MD 2018 Engineering Excellence Awards
Grand Award winning entry
San Martin Drive Pedestrian Improvement Project by RK&K.