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PRESIDENT'S MESSAGE *by Dana Knight, P.E.*



Election season is upon us and there is a very important question on the November 4, 2014 ballot that would be a great thing if it passes. It is Question 1, The Maryland Transportation Fund Amendment. This measure would provide for the establishment of a constitutionally-defined transportation trust fund, and require that revenues in the fund be used for paying transportation-related bond debt and for the construction and maintenance of highways. This measure would require that the revenues in the fund not be transferred to the state general fund or a special fund, except when the governor declares a fiscal emergency or the legislature obtains a three-fifths vote in both chambers. The ACEC/MD Legisla-

tive Committee has had this on our agenda for the past several years, and now we have a chance to go to the polls and pass it. Please spread the word to your employees and friends. This is a question that if explained correctly should be backed by both Republicans and Democrats. The Executive Committee has voted to help fund the "Coalition to Protect Maryland's Transportation funds". In addition, ACEC National has provided funding from the Minuteman Fund to help with this effort.

Several Executive Committee Members recently met with Congressman John Delaney at his campaign office in Montgomery County. It was an excellent meeting where he talked about his Partnership to Build America Act, which would help finance the rebuilding of transportation, energy, communications, water, and education infrastructure through the creation of an infrastructure fund using repatriated corporate earnings as well as through utilizing public-private partnerships. He has an equal number of sponsors from the Democratic and Republican members of the House. A true bi-partisan bill. He also mentioned that he is discussing using part of the repatriated funds to help fund the transportation trust fund.

The 2014-2015 Smart Goals Task force met and has developed the following goals for ACEC/MD to focus on over the next year. Some of these include:

- Increasing our membership by five regular member firms and two affiliate member firms

contact:
Jim Otradovec
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AMERICAN COUNCIL OF
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312 N. Charles Street, Suite 200
Baltimore, Maryland 21201
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PRESIDENT'S MESSAGE *(continued)*

- Increasing the number of member firm employees attending the Legislative luncheon in January to 100 and increasing the number of employees acting on legislative alerts to 1000.
- Presenting some new programs targeted at the MEP and Water/Sewer arenas
- Increasing the number of CEPAC pledges to 35 firms, providing a scorecard for ACEC/PAC, CEPAC and Minuteman Fund raising and reporting where these funds are being utilized in the Executive Committee minutes.

I have also asked each committee chair to develop at least one measurable goal for their committee to try to accomplish over the next year. They came through with flying colors, and I look forward to the officers, directors and committee members working to achieve these goals.

Have a great fall!!! It was great to see the Orioles back in the post season and the Ravens are playing pretty good as well!!! I hope to see everyone at upcoming membership meetings and the Holiday Party on December 2nd, that will be here before you know it!

THANKS AGAIN FOR HELPING ACEC/MD REACH ITS ACEC/PAC GOAL

Thanks to the generous contributions of ACEC/MD member firm representatives, ACEC/MD has raised over \$22,000 to assist ACEC in carrying the profession's message to our elected members of Congress. Spearheaded by Maryland's ACEC/PAC Champion Leon Kriebel (WBCM), ACEC/MD has achieved its goal for the tenth straight year.

Central to this effort was the tremendous response to the ACEC/MD-sponsored raffle. Your support has assisted ACEC in its efforts to gain favorable legislation to increase long-term funding for infrastructure, and tax and regulatory reform, such as the recent ruling by the SEC regarding a filing exemption for engineering services. Raffle participants also had the opportunity to win \$3,600 in cash prizes.

This year's winners included:
 Chuck Phillips (KCI) - \$2,000
 Mike Wiercinski (AMT) - \$1,000
 Harry Stephen (Century) - \$400
 Scott Hursh (Stambaugh Ness) - \$200

Thanks to everyone for helping ACEC support pro-business candidates in Congress, and assisting our representatives in carrying your message to Congress!

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THANKS AGAIN FOR HELPING ACEC/MD REACH ITS ACEC/PAC GOAL (continued)

A special thanks to this year's raffle sponsors:

Blake Consulting Services
 Century Engineering
 Daft McCune Walker
 EBA Engineering
 EBL Engineers
 Gannett Fleming
 Gipe Associates
 Johnson, Mirmiran & Thompson
 KCI Technologies
 Leach Wallace Associates
 McCormick Taylor
 Moffatt & Nichol
 Phoenix Engineering
 RJM Engineering
 Rummel, Klepper & Kahl
 Sidhu Associates
 Wallace Montgomery
 Whitney, Bailey, Cox & Magnani

ACEC/MD ANNOUNCES FINALISTS IN THE 2015 ENGINEERING EXCELLENCE AWARDS COMPETITION

One of the highlights of the October 16th General Membership Meeting was the announcement of the finalists in this year's Engineering Excellence Awards Competition.

Out of the 21 projects submitted, our distinguished panel of judges selected the following projects (in alphabetical order):

Central Acceptance Facility – Category E (KCI Technologies)
 Citywide Signal Retiming (Baltimore, MD) – Category J (Sabra, Wang & Associates)
 Greening DC Streets - Category A (A. Morton Thomas & Associates)
 Henderson-Hopkins Partnership School – Category I (EBA Engineering)
 Human Factors in Dam Failures – Category A (Alvi Associates)
 Intercounty Connector (ICC) General Engineering Consultant (GEC) - Category I (ICC Corridor Partners)
 Johns Hopkins Bayview Medical Center Generator Plant – Category K (Henry Adams)
 Methodology for Pavement Application Using Foam Stabilized Base – Category A (Straughan Environmental)
 Patapsco Force Main Repairs – Category I (RKK)
 PB-85 Stream Mitigation Project – Category G (McCormick Taylor)
 Protocol Development for Determining Treatment Credit of Existing Grass Channels – Category A (AECOM)
 US 50 Kent Island Roadway Lighting Energy Reduction – Category K (Century Engineering)
 Wake Forest Innovation Quarter South Building – Category A (Kibart)



ACEC/MD ANNOUNCES FINALISTS IN THE 2015 EEA COMPETITION (continued)

This year's judges once again represent a cross section of the engineering industry, including:

- Lauren Buckler, P.E., Assistant Secretary, Facilities Planning, Design, Construction & Energy, Maryland DGS
- Tom Butler, P.E., Deputy Director, Engineering, Development and Construction, Howard County DPW
- Dave Coyne, P.E., Deputy Administrator/Chief Engineer for Operations, Maryland SHA
- Art Shapiro, P.E., Chief of Office Engineering & Construction, City of Baltimore DPW
- Rachel Ellis, Gannett Fleming
- Angela Perry, Hardesty & Hanover
- Amar Sokhey, P.E., EBA Engineering

The initial judging was based on an independent evaluation of an Executive Summary and Press Release for each project. The finalists will now be invited to submit a notebook, due December 19th, which will be evaluated by our panel of judges in a group setting. All finalists are now eligible to compete in ACEC's national competition.

Mark your calendar for ACEC/MD's Awards Banquet, being held February 19, 2015 when the award winners will be announced.

A SPECIAL PRESENTATION

"FIVE KEYS TO MAXIMIZING AFTER-TAX WEALTH AFTER SELLING YOUR AE BUSINESS"

Wednesday, November 5, 2014

Registration – 8:00am Program – 8:30-11:30am

Garrett-Jacobs Mansion, 11 West Mount Vernon Place, Baltimore

This complimentary presentation will cover complete transaction planning. Experts in the field will discuss:

- How to assess your current business succession planning goals and objectives, including business transition and exit planning, business valuation, retaining key employees, wealth transfer, and retirement planning;
- How to execute an ownership transition plan of choice;
- Various valuation techniques available in the market;
- Integrated strategic planning models for business and personal goals;
- If an ESOP is right for your organization.

featuring . . .

- Jamie M. Waldren, CFP® Managing Director - Investment Wells Fargo Advisors, LLC.
- Joe Fahey, CFA® Senior Director of Planning – Business Advisory Services
- Emily High Daniels, Wealth Planning Strategist – Wells Fargo Private Bank
- W. Robert Gutmann, Jr., CPA Consultant with BPS&M, LLC a Wells Fargo Company
- Kim Abello, National ESOP Director - Wells Fargo ESOP Advisory Practice
- Charles A. Phillips, Jr., Senior Vice President - KCI Technologies

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Attendees can earn 2.5 PDHs. Register for this complimentary event through the ACEC/MD office. This program is exclusively for ACEC/MD member firms' employees, and may be limited to four per firm.



ACEC/MD LEGISLATIVE KICK-OFF BREAKFAST SCHEDULED FOR NOVEMBER 20TH

Registration—8:00 AM; Program 8:30-10:00 AM

The American Council of Engineering Companies/Maryland (ACEC/MD) is pleased to invite you to a complimentary breakfast Thursday, November 20, 2014, at the Engineers Club, 11 W. Mount Vernon Place, Baltimore, featuring renowned political commentator and columnist

Barry Rascover.

Be our guest and gain valuable political insight, along with a unique perspective on the recent elections and the upcoming Maryland General Assembly Session. Mark your calendar and plan to join us for this informative assessment of the political landscape.

Due to seating limitations, we may need to limit registrants to no more than three per firm. Register on line at <http://acecmd-legislativebreakfast.eventbrite.com/>, no later than November 13, 2014.

BADGES REFLECT MONETARY CONTRIBUTIONS FOR ACEC/MD POLITICAL ACTIVISM

Firm representatives often need a reminder of the significance of the items that decorate many of the name badges worn at various ACEC/MD events. The items are as follows:

American Flag pin – Signifies a contribution to ACEC/PAC, ACEC's federal PAC. Based on member strength, ACEC assigns a goal for each member organization. This year's goal was \$22,067.

Maryland Logo – Denotes firm contribution to CEPAC, ACEC/MD's state PAC. Total goal for all member firm contributions is \$100,000 over the four-year election cycle or \$25,000 per year. Suggested contributions are based on the size of the firm.

Crab – Denotes individual contribution to ACEC/MD's state PAC, CEPAC.

We thank all of the firms and individuals that have contributed to ACEC/MD's political activism through both their time and monetary contributions. Don't get caught with a "naked" badge at the next ACEC/MD event. Help assist ACEC/MD deliver to your elected officials a message that it is essential to protect the business interest of your firm and the consulting engineering profession.

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The logo for ACEC, featuring the text "ACEC" in a large, bold, sans-serif font. A thin, curved line arches over the text.



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PLAN TO ATTEND ACEC/MD's

Holiday Party
Tuesday, December 2, 2014
 6:00 – 9:00 PM

Baltimore Museum of Industry, 1415 Key Highway, Baltimore

This party is open to member firm employees and their guests, and includes a delightful buffet and open bar. Be sure to join your clients, colleagues, and friends as we kick off the holiday season in style. We have invited representatives of various client groups for this festive evening, so you will definitely want to attend! Watch for registration information.

Holiday Party Sponsorships Available

ACEC/MD would like to once again offer its member firms the opportunity to cosponsor the organization's Holiday Party by selecting one of our expanded sponsorship opportunities.

ACEC/MD's gala party will provide a tremendous opportunity to get your name in front of our member firm representatives, while networking with them in a relaxed, comfortable atmosphere.

This always popular event will feature an open bar and delicious, culinary treats.

As an **Elite Sponsor** (\$1,000) (only two available at this level, and exclusively for our Affiliate Member Firms), your firm would have the opportunity to sponsor the bar at this year's Holiday Party, and would receive:

- Inclusion of your firm's name on a signboard posted at the event.
- Acknowledgement in the January/February, 2015 ACEC/MD newsletter.
- A table to display information about your firm.
- Four complimentary registrations for the event.

As a **Diamond Sponsor** (\$500) of this year's Holiday Party, your firm would receive:

- Inclusion of your firm's name on a signboard posted at the event.
- Acknowledgement in the January/February, 2015 ACEC/MD newsletter.
- A table to display information about your firm.
- Two complimentary registrations for the event.

As a **Patron Sponsor** (\$250) of this year's Holiday Party, your firm would receive:

- Inclusion of your firm's name on a signboard posted at the event.
- Acknowledgement in the January/February, 2015 ACEC/MD newsletter.
- One complimentary registration for the event.

To participate in this festive evening as a sponsor, please contact the ACEC/MD office no later than November 10, 2014, and forward your check, payable to the American Council of Engineering Companies/Maryland, in the amount of \$1,000 for Elite Sponsorship, \$500 for Diamond Sponsorship, or \$250 for Patron Sponsorship for your firm, to 312 North Charles Street, Suite 200, Baltimore, MD 21201.

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ACEC/MD PRESENTS ITS
2015 LEADERSHIP PROGRAM
Critical Management Skills
for Today's Consultant Professional

ACEC/MD is pleased to offer another program targeted for the "rising stars" in your firm. Through a dynamic, interactive program, ACEC/MD will deliver the training your firm's up and coming leaders need for both a reasonable investment and at convenient locations.

Our program's experienced facilitator, Jim Marcotte, will ensure interactive discussion between presenters and participants. To maximize the learning experience, class size will be limited to 25 students with approximately ten years of experience in the consulting engineering industry. As in the past, cover letters and resumes will be used to screen applicants. The deadline to submit applications is December 8, 2014.

Once again, patterned after ACEC's highly acclaimed Senior Executive Institute (SEI) program and "The Business of Consulting Engineering" Program, your firm can avail itself of training that is:

- Tailored to Maryland firms with presentations by local instructors.
- Scheduled to minimize work responsibility conflicts with late afternoon sessions and wrap-up at the ACEC/MD conference at the Kingsmill Resort, Williamsburg, VA.
- Reasonably priced to allow your firm to send "up and coming" future leaders without breaking the training budget.
- Thorough, in providing a curriculum that addresses the myriad of firm management issues that senior principals address on a daily basis.

Session Schedule:

I. Characteristics of Leaders Thursday, January 15, 2015

II. The Future of Engineering, and Organizing & Structuring A Successful Firm
 Thursday, February 19, 2015

III. Think Like a Congressional Representative, and the Importance of Political Activism
 Thursday, March 19, 2015

IV. Risk Management Liability & Insurance Thursday, April 16, 2015

V. Finance & Profitability Thursday, May 21, 2015

VI. Lessons in Leadership & ACEC/MD Conference Friday, June 26, 2015

Sessions I through V will be held at The Engineers Club, 11 West Mount Vernon Place, Baltimore.

Session VI will be held during ACEC/MD's 27th Annual Conference at the Kingsmill Resort, VA.

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ACEC/MD LEADERSHIP PROGRAM (continued)

This program is tailored for individuals with approximately ten years of experience in the consulting engineering profession. In order to enrich the learning experience for the program participants, class size will be limited to 25 participants. To be considered for the program, applicants should submit a resume with a one-page cover letter that addresses:

- Motivation for applying to the program.
- Expectations from the program.
- Long-term benefits envisioned due to participation in the program.

To ensure the proper learning environment, the program's steering committee will select suitable candidates from individuals nominated by their firm. Member firms may nominate as many individuals as they wish. However, the member firm will be obligated only for candidates selected. Successful applicants will be notified by December 22, 2014, and will be billed for the cost of the program. The investment for this significant and extensive training is \$1,575.00 per person, which includes: Registration and resource materials for all sessions, afternoon refreshments, February registration for meetings and banquet, Friday's ACEC/MD conference registration, lunch, break, reception, and banquet, and Friday night's hotel room reservation. All class participants completing the course will be presented with a certificate, that includes PDHs, at the ACEC/MD banquet Friday evening during the annual conference at the Kingsmill Resort, Virginia. Send completed registration form below, with cover letter and resume, to the ACEC/MD office, no later than December 8, 2014. ACEC/MD will bill firm only if applicant is accepted.

Contact the ACEC/MD office for a copy of the official 2015 Leadership Program Nomination Form.

It is with great sadness that we report the passing of ACEC/MD Past President
Eugene Harvey, P.E.

A former principal at John E. Harms, Jr. & Associates, and a resident of Severna Park, Gene passed away at his home on October 13, 2014 after a long battle with cancer.

In addition to serving as President of ACEC/MD in 1985-86, Gene was a giant in the political arena, and was instrumental in the success of ACEC/MD's legislative initiatives for decades.

In addition to being elected as a Fellow of ACEC/MD, Gene was also selected as a Fellow of the American Society of Civil Engineers (ASCE) and was a Life Member of the American Water Works Association (AWWA). Gene was a tremendous person, who will be greatly missed.

In lieu of flowers, memorial contributions may be made to the Providence Center, 930 Point Pleasant Road, Glen Burnie, MD 21060.

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MEMBER NEWS

DEWBERRY welcomes the following new employees:

- William "K.C." Reed** as an associate and principal engineer in the firm's Frederick office. He will be responsible for managing all facets of land development projects for both public- and private sector clients.
- William Grubs, P.E.** as a senior project manager in the firm's Baltimore office. He will be responsible for project management for planning, design, and construction of water treatment facilities throughout the mid-Atlantic region.

GANNETT FLEMING welcomes **Edward Davis** as a program manager of utility services and environmental management. He joined the firm after a 30-year career at Constellation Energy Group and Baltimore Gas and Electric.

GEORGE, MILES & BUHR, LLC (GMB) is pleased to welcome the following team members to their Salisbury office:

- Katie Neal** as a GIS Technician. She is a 2014 graduate of Salisbury University with a degree in Earth Sciences.
- Joey Buckley** as a Marketing Intern. He is a Graduate Student of the Purdue School of Business at Salisbury University.

JOHNSON, MIRMIRAN & JOHNSON (JMT) and Rubeling & Associates, Inc. (Rubeling) are proud to announce the merger of the two firms. Rubeling, founded in 1981, is an 18-person architectural and interior design firm specializing in master planning and design for education, religious, healthcare, government and commercial facilities.

NAVARRO & WRIGHT announces the following:

- The firm has opened a new Sparks office located at 936 Ridgebrook Road, Suite 81, Sparks, MD 21152 in the Highlands Office Park; Tel: 443.595.8629.
- Alec Grkovic, Prof. L.S.** has joined the firm as Chief of Surveys. He has over 17 years of experience in diversified industrial sectors.
- Jeffrey Broczkowski, P.E.** has joined the firm as a Water Resources Project Engineer. He has over 39 years of experience in water resource engineering, project management, and the design of stormwater management facilities.

PHOENIX ENGINEERING announces that **Malini Glueck, P.E.** is now the sole owner of the firm, ending a successful 13-year partnership.

PRIME AE GROUP, INC. is pleased to announce that **Joseph Warino, P.E.** has joined the firm as the Director – Ohio Construction Management at the firm's Columbus, OH office. He has over 15 years of engineering and construction management experience.

STAMBAUGH NESS BUSINESS SOLUTIONS, LLP is pleased to announce that they have acquired Reston, VA based Acuity Business Solutions LLC.

STRUCTURA has announced that it has relocated the firm's Baltimore office to 809 Cathedral St., lower level, in the heart of Historic Mount Vernon. Their new Baltimore Office phone number is 443.681.7926.

URBAN ENGINEERS recently relocated their Baltimore office to 1 South St., Suite 1275, Baltimore MD 21202.



NEW MEMBERS

The following firm has been elected to Regular membership in ACEC/MD:

ALBAN ENGINEERING, INC.

2010 Stockton Road

Phoenix, MD 21131

Telephone: 410-371-2405

Rep.: Jeffrey W. Alban, PE (jalban@albanengineering.com)

Website: www.albanengineering.com

Firm Founded: 2014

Brief History and Activities of the Firm: Alban Engineering, founded in 2014, provides mechanical and electrical design services. Mr. Alban worked for the past thirty-one years at Gipe Associates as the principal in charge of educational and public sector work. The firm provides master planning, studies and reports for commercial and institutional facilities. Engineering services include HVAC, plumbing, fire protection, power distribution, lighting and emergency power systems.

We welcome this firm as a member of ACEC/MD. Be sure to add their information to your records. The next time you see one of their representatives, please take the time to let them know we're glad that they have joined the Council!

VOLUNTEERS NEEDED FOR STUDENT OUTREACH

The Maryland Business Roundtable for Education (MBRT), in partnership with the Maryland State Department of Education and local school districts and with the support of state elected officials has developed STEMnet, Maryland's STEM Innovation Network. STEMnet is an electronic platform that provides educators with access to programs aimed at accelerating teacher and student growth in STEM.

MBRT is looking for volunteers for two programs designed to raise academic achievement, college readiness, and career aspirations among middle and high school students. Please consider lending your talents and experience for the following STEMnet programs:

- Maryland Scholars Speakers Bureau – Deliver to students the message that achievements in school will pay off in college, the workplace and in life.
- STEM Specialists in the Classroom – Workforce volunteers are needed to engage students in hands-on learning experiences that demonstrate the real-world application of STEM content and skills. STEM professionals co-teach lessons with high school teachers designed to engage students in the real-world application of content knowledge.

If you can help out, please register at www.thestemnet.com/programs. If you have any questions, please contact Program Director Nona Carroll at 410.788.0333, and be sure to share your STEMnet experience with the ACEC/MD office.

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Art Barrett, P.E.
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2013-2016

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Tony Frascarella, P.E.
Century Engineering
Sean McCone, P.E.
Johnson, Mirmiran & Thompson

Executive Director

Jim Otradovec

UPCOMING EVENTS

November 3 *USGBC Maryland's 4th Annual Engineering Green Conf.*
Morgan State University Student Center. For more information, please contact Sabrina Harder at 443-917-3457.

November 7 *Food & Wine: A Perfect Pairing – Crush 2014*
Garrett-Jacobs Mansion. Proceeds benefit the Mansion's Endowment Fund. To order tickets contact Kelsey Windas at 410.579.8100 or kwindas@leachwallace.com.

UPCOMING ACEC/MD EVENTS

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*Legislative Breakfast*

November 20, 2014

The Engineers Club

11 West Mount Vernon Place, Baltimore

8:00 – 10:00am  
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Holiday Party

December 2, 2014

Baltimore Museum of Industry

1415 Key Highway, Baltimore

6:00pm – 9:00pm
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*General Membership Meeting*

Hosted by the Fellows Committee

December 18, 2014

The Engineers Club

11 West Mount Vernon Place, Baltimore

11:30 AM – 1:30 PM  
~~~~~

For more information on these, and other events, contact the ACEC/MD office at 410-539-1592, acecmd@acecmd.org, or go to www.acecmd.org.

contact:
Jim Otradovec
Executive Director
AMERICAN COUNCIL OF
ENGINEERING COMPANIES,
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FAX: 410-685-5470



**ACEC/MD 2014
Engineering Excellence
Grand Award winning
entry submitted
by Johnson, Mirmiran &
Thompson
11th Street Bridges, Phase I.**