

Please note – new volume - Volume XXXVIII, No. 1 July-August, 2005

President's Message

by Dan Cheng, PE

As I begin my year as President of ACEC/MD, I am honored that I may serve the more than 80 firms which make up ACEC/MD.

I would like to begin by thanking Past President Fred Wagner for his leadership and the many accomplishments achieved during his year as president. Highlights of Fred's year included:

- Continued growth of ACEC/MD, which resulted in receiving a National Membership Award at the Spring 2005 National Conference. ACEC/MD was one of five Member Organizations to exceed 3% Growth
- Legislation for funding of the InterCounty Connector
- The passing of legislation modifying the Certificate of Merit Legislation for protection of individuals and design firms
- A successful Leadership Development Program (LDP) class of 26 of our young leaders. The LDP class received their certificates at the ACEC/MD Annual Conference in Cambridge, Maryland, participating in many of the conference activities.

As I begin my presidency, I find that the consulting engineering industry will face several challenges associated with project delivery and quality including:

- Maryland is in the midst of implementing 3 Mega Projects (WWB, ICC, & I-95 Section 100). This will push the consultant and construction industry to their capacity over the next decade requiring better project and time management to efficiently use our resources.
- Project Delivery using Public Private Partnerships, Competitive Sealed Proposals, and Design/Build is occurring throughout the region.
- Water/Wastewater Programs are expanding as result of Consent Decrees for both Baltimore City and County.
- Federal Programs resulting from military base closures will provide many engineering opportunities.
- Increased spending in Education Programs at the state, Baltimore City and local levels will require additional multi-disciplined services.

Our Agenda for 2005/2006 will focus on meeting the demands of these challenges, and ensuring the delivery of quality projects. I ask for your continued participation on the various committees and programs that we will be offering. *Please contact the ACEC/MD office if you wish to serve on a particular committee. Every effort will be made to accommodate your request.*

We are in the midst of developing our Program topics for the coming year and welcome your input. Perry Nutter will be chairing the Program and Annual Conference/ Meeting Committee and he may be reached at (410) 880-3055.

Very noteworthy this year will be the **Project Management Training Workshop which is scheduled for October 5, 2005** at the Engineering Society of Baltimore. This workshop is the collaborative effort

of ACEC/MD, the Maryland State Highway Administration, the US Army Corps of Engineers, the Baltimore County Department of Public Works, the Montgomery County Department of Public Works and Transportation, and Towson University. Based upon our previous Quality Workshops, Project Management was seen as one of the most important training aspects of effective project delivery. Vice President Harvey Floyd will be facilitating this workshop, so please plan on attending and mark your calendars for this date.

We are also pleased to announce that we have a new **Construction Services Committee**, which will be chaired by Christopher J. Griffith of KCI Technologies, Inc. As an ad hoc committee, they brought many construction related issues to the forefront. Their liaisons with state and local governments were extremely effective in understanding the agency view point and their concerns related to the quality of construction documents, as well as measures to avoid and mitigate change orders and claims. All firms interested in participating on this committee should contact Chris or the ACEC/MD office.

In conclusion, I look forward to the 2005/2006 year and working with the Executive Committee and Directors, Committee Chairs, and all ACEC/MD member firm representatives. For nearly 50 years, ACEC/MD has served as the “Voice of the Maryland Consultant Industry”. I look forward to promoting the unified interests and capabilities of the membership, while strengthening our partnership with our clients.

Past President’s Message

by Fred Wagner, PE

It is hard to believe a year has gone by already. It seems like just yesterday I was writing my first newsletter report and I was commenting on how Florida was getting hit with hurricane after hurricane. Then again maybe that was just yesterday. I also would have never thought at the time that I would be writing my last report and the Federal transportation funding bill would still not be approved. Maybe Dan will have more influence.

I want to congratulate Dan Cheng on being inducted as the ACEC/MD President. He is certainly deserving of this position and will be a strong leader for ACEC/MD. He has my support in what ever I can do to help, and I encourage every one to lend their support.

My success as president is truly a tribute to the solid foundation that the ACEC/MD leaders that preceded me built for this organization. My presidency is coming to an end and the organization is viable and stronger than ever. It is good to see that the industry is strong as evidenced by the quality of the recently elected officers and directors, as well as by the group that attended our leadership program. With respect to the leadership group, ACEC/MD needs your continued involvement. You are ACEC/MD's future as well as your firm's future.

I sincerely appreciate the support of all the officers and directors over this past year. The time they volunteer along with that of the chairs of the committees is the true back bone of this organization.

I also want to thank Greenhorne & O'Mara, Inc. for allowing me the time and providing the support system to allow me to undertake this effort. A special thanks goes to my co-workers who took up the slack for me and kept everything on track.

Jim and Barb consistently make everything run like clock work. What you see them doing at the conventions is just the tip of the iceberg compared to the work they do behind the scenes. For their efforts, a debt of gratitude is owed to them on my part and by all the consultants of ACEC/MD.

Last but certainly not least, I want to thank my wife, JANE, and my daughters, SARA & KAYLA, who patiently tolerated the late nights, the stress, and a little less help on home work. And maybe a missed concert or soccer game. But who was counting.

In closing I'd just like to thank all of you for allowing me the privilege and honor to serve as your president. It has certainly been a great experience and will remain as one of the highlights of my career.

The only thing left for me to say at this point is "***DAN's the MAN***".

2005-2006 Officers Installed

The 2005-2006 American Council of Engineering Companies/Maryland (ACEC/MD) officers were recently installed at the organization's Annual Conference at the Hyatt Regency Chesapeake Bay Golf Resort, Spa and Marina, Cambridge, MD. On hand to perform the honors was American Council of Engineering Companies (ACEC) representative Steve Hall.

Daniel Cheng, PE, of Johnson, Mirmiran & Thompson, Hunt Valley, succeeds, ***Frederick J. Wagner, PE***, of Greenhorne & O'Mara, Baltimore as President. The other officers are: ***Harvey Floyd, PE***, of

KCI Technologies, Hunt Valley, as Vice President; *Harry Stephen, PE*, of Century Engineering, Towson, as Secretary; and, *George Wirth, PE*, of Schnabel Engineering, Baltimore as Treasurer.

Daniel T. Cheng, PE, is a Senior Vice President, and serves on the Board of Directors, of Johnson, Mirmiran & Thompson (JMT), whose corporate headquarters are in Sparks, MD. He has over 33 years experience in the planning, design and management of transportation improvements throughout Maryland, Pennsylvania, Delaware, Virginia, West Virginia, Washington, DC and Florida.

A resident of Westminster and a graduate of the University of Maryland-College Park in 1972 with a Bachelors of Science in Civil Engineering, Dan earned his Masters of Science in Civil Engineering in 1978, specializing in Transportation and Urban Planning. He has served as the JMT Principal and Project Manager on a variety of important transportation projects.

He has previously served ACEC/MD as a Director, Secretary, Treasurer and Vice President. Active in professional associations, Dan is the Past President of the Maryland Section of the American Society of Civil Engineers (ASCE) and the Maryland Association of Engineers (MAE). He is also Co-Chair of the Maryland Quality Initiative (MdQI) and participates in many other professional associations, promoting engineering in the region.

Harvey Floyd, PE, is Senior Vice President and manager of KCI's Transportation Group in the Mid-Atlantic Region. He is responsible for all of the firm's transportation projects in Maryland, Virginia, Delaware and the District of Columbia.

A resident of Bel Air, Harvey joined KCI Technologies, Inc. in 1985 as a structural project engineer and later was promoted to Vice President and Chief of the Structural Engineering Division. In 1995, he was appointed Group Manager and named a Senior Vice President. Harvey graduated from Virginia Polytechnic Institute and State University in 1978 with a Bachelor of Science degree in Civil Engineering and in 1989 earned a Master's degree in Business Administration from Loyola College of Baltimore. A graduate of the American Council of Engineering Companies' (ACEC) Senior Executive Institute, Harvey previously served ACEC/MD as Director, Treasurer, Secretary and Chair of the County Government Liaison Committee.

George E. Wirth, P.E., is an Executive Vice President with Schnabel Engineering, Inc. He is the Northern Regional Manager, and is responsible for branch offices in West Chester, Pennsylvania; Baltimore and Gaithersburg, Maryland; and Leesburg, Virginia. A geotechnical engineer at Schnabel for over 20 years, he was the Branch Manager of the Baltimore office for 5 years before his promotion to Regional Manager. He is also a member of the Executive Committee of Schnabel Engineering.

A resident of Timonium, George graduated from The Johns Hopkins University with Bachelors and Masters degrees in Civil Engineering. He a member of Tau Beta Pi and is a registered professional engineer in Maryland.

Harry Stephen, PE, is a Senior Vice President and a member of the Executive Committee of Century Engineering at the corporate office in Towson, Maryland. Century Engineering has offices in the Mid

Atlantic region including Maryland, Delaware, Pennsylvania and West Virginia. He has over 32 years of experience in transportation projects throughout Maryland including planning, design and project management.

A resident of Fallston in Harford County, Harry graduated from the University of Delaware in 1973 with a Bachelors of Civil Engineering degree specializing in Transportation and Urban Planning, and has been a registered professional engineer in Maryland since 1978. He has worked for various consulting engineering firms in the Baltimore area throughout his career serving as a Project Manager, and Branch Office Manager, and is currently the Manager of the Transportation Division of Century Engineering in Maryland.

In addition to the officers, the following were also installed to serve on the ACEC/MD Executive Committee: ACEC Director – Kunal Gangopadhyay, PE, EBA Engineering (Baltimore); ACEC Alternate Director – Fred Wagner, PE, Greenhorne & O’Mara (Baltimore); 2003-2006 Directors – Mike Myers, PE, Rummel, Klepper & Kahl (Baltimore), and Steve Devon, PE, Schlenger/Pitz & Associates (Timonium); 2004-2007 Directors – Art Barrett, PE, Gannett Fleming (Baltimore), and Joe Makar, PE, Whitman, Requardt & Associates (Baltimore); and 2005-2008 Directors – Jeff McBride, PE, EBL Engineers (Baltimore), and K. R. Marshall, PE, Edwards and Kelcey (Baltimore).

Annual Conference Another Huge Success

ACEC/MD representatives returned to the shores of one of Chesapeake Bay’s most scenic locations for this year’s annual conference. With Chamber of Commerce weather, the Hyatt Regency Chesapeake

Bay Golf Resort, Spa and Marina provided the perfect setting for over 100 ACEC/MD representatives and their guests. This year's conference also featured recognition of the graduates of this year's Leadership Program.

The conference kicked off in style with a cruising crab feast aboard the paddle wheeler Dorothy-Megan. The evening ended with a fireworks display provided by Mother Nature. When the crowd became somewhat concerned about the boat going in circles at the end of the cruise, upon climbing to the bridge, Wallace, Montgomery & Associates' Stu Taub and Frank Waesche were observed "consulting" with the Captain about the best way to provide safe passage for the guests from the boat to the resort.

Under picture perfect skies, Thursday morning golfers took to the resort's spectacular course. Demonstrating the challenging nature of the course, the Golf Pro Shop is still in search of an unnamed foursome's score card. Taming the course was KCI's Joe Siemek, who shot an impressive net score of 71 to garner the John E. Greiner cup presented to the member firm representative with the lowest net score at the conference tournament. Other notable efforts included:

Women's Low Net – Murphy Tuomey (A. Morton Thomas & Associates)

Men's Low Gross - Kevin Kreis (SITE-Blauvelt)

Women's Low Gross – Lynn Lortz

Most Putts – Murphy Tuomey (A. Morton Thomas & Associates)

Least Putts – Stu Taub (Wallace, Montgomery & Associates)

Men's Longest Drive - Art Barrett (Gannett Fleming)

Ladies' Longest Drive - Murphy Tuomey (A. Morton Thomas & Associates)

Men's Closest to the Pin – Dick Lortz (Whitman, Requardt & Associates)

Ladies' Closest to the Pin – Murphy Tuomey (A. Morton Thomas & Associates)

While the golfers were chasing balls around the course, other conference attendees boarded a boat from the Maryland Port Administration (MPA) for a tour of Poplar Island. The innovative approach to dredge spoil disposal used on this project was well demonstrated on the tour. A special thanks goes out to MDOT's Bill Kotis and MPA's David Bibo for assisting in organizing this informative tour.

Thursday afternoon participants were treated to a political action workshop featuring chief Certificate of Merit sponsor Delegate Ann Marie Doory, ACEC Vice President Steve Hall, Legislative Chair David Mongan (Whitney, Bailey, Cox & Magnani), and Chris Costello and Lorraine Sheehan of The Public Sector Consulting Group. This timely program helped to demystify the political process, and provided for an up to date analysis of the TEA 21 Reauthorization process.

Thursday evening featured remarks from outgoing president Fred Wagner (Greenhorne & O'Mara), the induction of ACEC/MD's new Executive Committee, and recognition of the graduates of this year's Leadership Program. Fred graciously thanked the membership for their support throughout the year, and commented that his success in office was in fact due to the strong foundation of the organization provided by the ACEC/MD leaders that preceded him. Also, it was great to have so many leadership graduates express interest in serving on ACEC/MD committees.

On Friday, ACEC/MD hosted a panel discussion featuring Robert Kleinhen (Maryland Department of General Services), Keith Compton (Montgomery County Department of Public Works &

Transportation), Curt Smith (General Services Administration), Bob Harrison (Maryland State Highway Administration), and ACEC/MD Affiliate member firm representative Jim Lee (Lee & McShane) addressing navigating through the many pitfalls that are often encountered on a project.

Closing out the conference was newly installed President Dan Cheng, who recognized the founding partners of member firm Whitney, Bailey, Cox & Magnani (WBCM) and their spouses who were in attendance. Dan also commented that he looked forward to working with the talented representatives of ACEC/MD member firms. At the end Dan offered a special surprise Margarita toast in honor of Key West as the destination location for next year's conference, being held at the Pier House June 21-24, 2006. We hope to see you there!

Thanks to this year's Conference Sponsors

ACEC The Pro Shop

(administered by Marsh)

and

ACEC Life/Health Trust

(administered by Independent Benefit Services)

New Tax Benefit A Major Win For Engineering

by David A. Raymond, President, American Council of Engineering

Companies (ACEC)

The crucial role of the engineering industry to our economy was underscored late last year when the President signed into law the American Jobs Creation Act (H.R. 4520). The law created a new 9% tax deduction for A/E firms. It was an important win for ACEC and its members – one that will benefit engineering firms for years to come.

The 9% deduction is phased in over six years: 3% for tax years 2005 and 2006; 6% for tax years 2007 through 2009; and 9% thereafter.

The legislation was enacted by Congress to replace a tax benefit for exporters of manufactured goods and services that was deemed an unfair trade practice by the World Trade Organization (WTO). When the export-based benefit was repealed, Congress was inclined to compensate those industries that benefited from it with a bill designed to also stimulate a flat domestic economy by creating manufacturing jobs. ACEC saw this as an opportunity to convince Congress that engineering services should be included in the replacement measure.

ACEC argued that the entire A/E industry was central to both “trade measure compensation” and stimulation of the economy. America's A/E firms, we argued, employ 1.2 million and generate more than \$100 billion in annual revenue, and A/E projects lead to work for other industry sectors, including

construction and manufacturing. Completed projects, in turn, strengthen the infrastructure upon which our future economic development depends.

Congress and the President agreed.

ACEC was successful in persuading Senate Finance Committee Chairman Charles Grassley (R-IA) to accept language that extended the new tax benefit to A/E firms. This cleared the way for Senators Kay Bailey Hutchinson (R-TX), Mary Landrieu (D-LA) and Gordon Smith (R-OR) to offer the A/E amendment on the floor of the Senate. Similar efforts took place in the House, and the President's signature on the final bill turned our amendment into law.

Specifically, the Jobs Creation Act adds a new section in the tax code – Section 199 – which provides a 9% tax deduction for “qualified production activities income” derived from work done in the U.S. While the measure originally targeted manufacturing, ACEC's amendment ensured that the new law's definition of qualified income also included engineering services.

Put simply, the taxable income generated by engineering firms from domestic engineering projects will be lowered by 9% when the benefit fully phases in, meaning ACEC members will pay less in taxes and have more to invest in growing their businesses.

ACEC was also successful in assuring that the new tax deductions apply to both corporations and non-corporate entities such as partnerships, S-corporations and LLCs.

The Council is now working with the Treasury Department to maximize the benefit to A/Es when regulations are implemented. The Treasury Department already has adopted ACEC's recommended definition of engineering services as part of its proposed implementing regulations. The definition is broad and easily construed, designed to simplify record-keeping and documentation requirements.

ACEC exists for the sole purpose of improving the business environment for our member firms. The new law is the latest in a series of ACEC success stories that improve our business environment and strengthen America.

This article is intended to provide general information only, and should not be used for purposes of tax planning. Should you require specific tax advice regarding the content of this article, consult with a tax advisor.

Health Care Costs and Associated Benefits Continue to Escalate

The results are in on ACEC/MD's Human Resources Committee's 2005 Benefits/Policy Survey and member firm representatives report that health care costs and associated benefits continue to escalate. In fact, medical and prescription costs alone are experiencing double digit cost increases. To remain profitable in the future, it is apparent that firms will have to be innovative about how they handle health care cost.

The 22 participating member firms of various sizes have been forwarded a copy of this valuable survey. If your firm did not participate in the survey, and your member firm representatives wish to receive a copy of the results, please contact the ACEC/MD office.

Annual Prequalification Notice for Baltimore County

All engineering, land surveying, architectural, and landscape architectural firms must pre-qualify on an annual basis in Baltimore County to be considered for projects.

Therefore, firms seeking award consideration on any projects advertised **after** July 31, 2005 must first establish a pre-qualified status with the county by submitting:

- (1) Standard Federal Form No. SF254; and
- (2) DPW Form 101-A (Baltimore County's supplement to the 254 form) to:

Steve A. Walsh
Bureau of Engineering and Construction
Baltimore County Department of Public Works
Room 219, County Office Building
111 West Chesapeake Avenue
Towson, MD 21204

The County's current prequalification list expired on July 31, 2005; therefore, your firm must re-file to be considered for projects. Original signatures are required on the Standard Form SF254. For more information, please call 410-887-2434.

City of Baltimore Clarifies Policy on Wage Range Issue

City of Baltimore Department of Public Works Deputy Director Shirley Williams has provided a solution for firms seeing their invoices reduced by the City. According to Ms. Williams, “the problem seems to be that invoices are being submitted with salaries inconsistent with the original agreement or the names of individuals who were not named in the original agreement. In these instances, a letter of explanation along with a certified payroll has to be submitted so that the salary, or the changed personnel and salary, can be approved by the Department of Audits. When that is not done, deductions are made from the invoiced amount before it is paid, but an adjustment can be made once Audits gives its approval.”

On an unrelated issue, Ms. Williams rejected ACEC/MD efforts at this time to increase principal and technical compensation. According to Ms. Williams, when the rates were last increased in July 2003, it was agreed that the issue would not be revisited for three years. In order to maintain that schedule, ACEC/MD will request that the issue be addressed after the first of the year.

MDOT Modal Program Highlights Upcoming Projects

Approximately 100 representatives of ACEC/MD and ACEC/MW attended this year’s MDOT Modal Program at the Engineers Club in Baltimore. On the top of everyone’s agenda was an update on the long anticipated InterCounty Connector (ICC). Commenting on the project, MDOT Secretary Robert Flanagan stated that completion of the ICC will prove that the state can successfully do mega projects.

Due to the action by the state legislature during the just concluded General Assembly Session, the project will rely less on GARVEE Bonds and more on funds from the Transportation Trust Fund. This action may have an impact on future projects but the current program looks very strong.

SHA Administrator Neil Pedersen stated that during the summer both the number of contracts, between one to ten, and the delivery method will be announced. Additionally during that time frame earth moving and structures contracts will be let. He reminded firms of the focus on environmental regulations that will be tracked for both design and construction firms, and be used in upcoming competitive sealed proposal projects like the Hampstead Bypass. Another priority of SHA is improving Work Zone Safety. He called on both engineers and contractors to work toward designing safer work zones.

Mr. Pedersen thanked the design community for its efforts to effectively deliver the Woodrow Wilson Bridge Project. He closed his remarks by commenting that SHA has a zero dollar policy in effect for state employees receiving gifts from consultants. The next program will be held in the fall time frame and be hosted by ACEC/MW.

Thanks for Sowing the Seeds for the Industry

For the first time ever, ACEC/MD representatives were joined by representatives from Baltimore County Department of Public Works during this year's school visitations.

As we enter the new fiscal year for ACEC/MD, we want to thank the following individuals for taking time out of their busy schedules to participate in the visitations with Perry Hall High School (February 14, 2005) and Parkville Middle School (March 24, 2005):

Century Engineering	Senaka Aturaliya
EBL Engineers	Jamie Raithel
Gannett Fleming	Rachel Ellis
Greenhorne & O'Mara	Stacy Stone
	Josh Smith
James Posey Associates	Marc Hurwitz
Johnson, Mirmiran & Thompson	Davis Dupye
	Dan Stasco
KCI Technologies	John Dubiel
	Chris Heyn
	Mandy Schindhelm
	Tom Fink
	Ian Botts
	Scott Lowe
	Steve Carl
	Amy Lambert
Mueller Associates	Cassie Wolfe
	Stephanie Hill
	Gary Johnson
Rummel, Klepper & Kahl	Matt Bezanson

Schlenger/Pitz & Associates	Steve Devon
Williams Associates-Engineers	Neil Robinson
Baltimore County Department of Public Works	Bill Korpman
	Doug Gabbert
	Lou Rettew
	Dan Hardisky
	Lisa Eicholtz

By participating in these demonstrations of the principles of engineering and related fields, these individuals are helping to plant the seeds for the future of our industry. Both students and faculty at participating schools have commented that the ACEC/MD program is the best one in their school.

Recognizing the importance of this program to the future of our firms, the ACEC/MD Past Presidents, at their recent meeting, tackled the problem of declining participation by member firm representatives. It was decided that the program is too valuable to disband. The committee recommended that ACEC/MD embark upon an initiative to market this program to ACEC/MD member firms. It is only through the support of ACEC/MD principals that ACEC/MD can be successful.

In the new fiscal year, when called upon, please provide the time for your member firm representatives to participate. The investment is minimal when compared to the rewards for our industry and the quality of life enjoyed by us all.

KCI's Neimeyer Assumes the Chamber Reins

ACEC/MD Past President Terry Neimeyer, PE, President, CEO and Chairman of the Board of KCI Technologies, has assumed the role of Chairman of the Maryland Chamber of Commerce. The Board consists of approximately 70 business leaders from throughout Maryland. During his term, Terry will focus on making the Chamber “more of a political force that has the ability to influence and change legislators’ views to pro-business views.”

In other Chamber news, nominations are being sought for the 2005 Maryland Business Philanthropy Awards. Recognizing Maryland businesses that have demonstrated a commitment to improving the quality of life for residents of the state through their philanthropic efforts, the deadline for entries is Friday, September 16, 2005. All Maryland-based businesses that have made a positive contribution to Maryland residents through financial support, in-kind donations and volunteer efforts are eligible to enter the competition.

Member News

AMES & GOUGH has relocated its office to:

8300 Greensboro Drive, Suite 980

McLean, Virginia 22102

Phone: 703-827-2277; Fax: 703-827-2279

GEORGE, MILES & BUHR, LLC is pleased to announce that the firm’s Baltimore office is now located at:

120 Sparks Valley Road, Suite A

Sparks, MD 21152

Phone: 410-329-5005; Toll-free: 1-888-455-4462; Fax: 410-329-5881

KIBART, INC. is pleased to announce the following: *Farshad Kassiri, PE*, Vice President, has recently passed the PE exam for the Commonwealth of Virginia; *Karl Gunnick, PE*, Electrical Project Manager, has recently passed the PE exam for the state of Maryland.

MUELLER ASSOCIATES, INC. is pleased to announce the hiring of *Carl Canatella, PE*, as Senior Electrical Engineer.

THE TRAFFIC GROUP is pleased to announce that the firm has opened a new office in Worcester County, Maryland located at:

11202 Racetrack Road, Suite 102

Ocean Pines, MD 21811

Phone: 410-208-4190; toll-free: 1-800-396-4491; fax: 410-208-4192

Professional Development

August 16, 2005

Construction Math

August 17-18, 2005

MUTCD Update

August 17-19, 2005

Construction Inspection

All three courses will be held at College Park, MD. Courses are being presented by Maryland Technology Transfer Center. For more information, call Janette at 301-403-4623 or email ttc@eng.umd.edu.

September 21, 2005

Bethesda, MD

September 28, 2005

Baltimore, MD

September 29, 2005

Tysons Corner, VA

Presented by ACEC/MD Affiliate Member Firm Lee & McShane, PC.

To register and for more information go to www.leemcshane.com.

September 27, 2005

Construction Insurance, Bonding and Liens in Maryland

Baltimore, MD. Presented by Lorman Educational Services. For more information call 1-866-352-9539 or go to www.lorman.com.

October 5, 2005

Project Management Training Workshop

The Engineers Club, 11 West Mount Vernon Place, Baltimore, MD.

Presented by ACEC/MD. For more information call 410-539-1592.

